

201 Daktronics Drive PO Box 5128 Brookings, South Dakota 57006-5128 T 800-325-8766 605-692-0200 F 605-697-4700

Thank you for giving Daktronics the opportunity to be your equipment provider. It is important to us that we capture your vision for this project. The provided quote outlines your product selection. Please look it over carefully and work with your salesperson to review and answer any questions.

We look forward to partnering with you on this exciting opportunity!

## **Placing Order:**

When you are ready to place your order, contact your salesperson to obtain order documents. Daktronics will need the following information:

- Finalized equipment decision, including colors
- Delivery location/address
- Bill to information Invoice Remit

If you are incorporating school or sponsorship logos into your project, please view <u>Daktronics Graphics File Standards</u> and submit with your order documents.

## **Additional Information:**

Our website and blog offer helpful information. Learn more about what our customers are talking about by visiting the following:

- Could your PA system use an upgrade?
  - Check out our <u>Sports Sound Systems</u>.
- Wishing you could check off more items on your list of needs?
  - See how Daktronics Sports Marketing could add revenue to your budget.
- Curious what other schools have installed?
  - Look through our Daktronics Sports Photo Gallery for ideas.
- Did you know we have an in-house reliability laboratory?
  - Experience the testing your components undergo in our <u>Product Reliability Lab</u>.
- Interested in financing options for orders over \$25,000?
  - View our <u>Getting Started Guide</u> to see what Daktronics offers.
- Want to view helpful information related to our products, in addition to stories on how other schools are developing students and generating revenue?
  - Check out our <u>blog</u>.

# **DAKTRONICS QUOTE # 642750-8-0**

City of Deer Park 16/Mar/2020

710 E San Augustine St Deer Park, TX USA 77536

Phone: Fax: Email: Quote valid for: 120 days

Terms: 50% with the order, 50% Net 30

days from shipment

Subject to Credit Review

FCA: DESTINATION

Delivery: Call for Production Time

## Reference: Message Center-BuyBoard Contract #592-19

Item No.	Model	Description		Qty	Price
1	GT6x-108X216-10-RGB-2V	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet		1	\$88,970.00
		Matrix: Line Spacing: LED Color: Face Configuration: View Angle: Cabinet Dimensions: Max Power: Weight:	108 lines by 216 columns 10mm RGB- 281 Trillion Colors 2V - two one sided displays - same content 140 degrees Horizontal x 70 degrees Vertical 4' 2" H X 7' 6" W X 0' 7" D (Approx. Dimensions) 1895 watts/display Unpackaged 275 lbs per display; Packaged 380 lbs per display		
	Comments	Price includes internally illuminated double faced pylon sign 19'0" x 10'6" per National Signs Drawing No 31109-00, page 4.  Daktronics Verizon 4G Cellular Modem Only - Requires Daktronics Verizon Cellular Data Plan  See attachment A.		1	
	Daktronics Verizon Modem, 4G, Ethernet			1	
	Physical Installation			1	
	System Startup	Final Commissioning of Equipment		1	
	Bonds			1	
2	FREIGHT	Shipping to site via LTL (enclosed trailer). Usually unloads at a dock. Forklift or pallet jack may be required.		1	\$695.00
Servi	ices				
3	G5C5-W	Five Year Warranty - Parts Coverage - G5G5		1	
	Venus® Control Suite - Prime Playlist Package, Cloud Based	Secure, web-based software that enables display management anytime, anywhere via internet connection. ADMINISTRATORS OF ACCOUNT REQUIRED AT TIME OF ORDER. Terms of Use: http://www.daktronics.com/TermsConditions/DD26 88225		1	
	Venus® Control Suite -Prime Playlist Web Seminar - Single User		training in a live, web-based, at using the customer's phone only.)	1	



# **DAKTRONICS QUOTE # 642750-8-0**

Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, Up to 100,000 Pixels Daktronics Verizon Lifetime 4G Cellular Data Plan Per Modem, for Venus Control Suite on Displays Up to 100,000 pixels. Excludes streaming data feeds and diagnostics.

Total Price Excluding Applicable Tax:

\$89,665.00

1

Please reference listed sales literature: DD1628383 for G5C5-W, DD2688225 for Venus® Control Suite - Prime Playlist Package, Cloud Based, DD3512730 for Daktronics Verizon Modem, 4G, Ethernet, DD4008961 for GT6x-108X216-10-RGB-2V



## DAKTRONICS QUOTE # 642750-8-0

## **Leasing Program**

If your purchase exceeds \$25,000, you may qualify for our leasing program allowing you more flexibility to spread out the cost of your Daktronics display over of a period up to five (5) years. Benefits of our leasing program include fixed rate financing, non-appropriation clause, no prepayment penalty, and customizable payment schedules. Plus, at the end of the lease, the equipment is yours to keep with no additional balloon payments.

Sample payment options as follows:

\$50,000 in total equipment cost = \$10,700 per year

\$100,000 in total equipment cost = \$21,199 per year

\$250,000 in total equipment cost = \$52,899 per year

\*\*Payments based on 5 year/annual payment in advance structure. **Leasing is subject to credit approval and agreed upon documentation with Daktronics lending partner.** Contact your Daktronics representative for additional options and details.

#### **Exclusions:**

- Power
- Engineering Certification
- Applicable Permits
- Electrical Switch Gear or Distribution Equipment

- Hoist

- Labor to Pull Signal Cable

- Taxes

- Front End Equipment

Unless expressly stated otherwise in this Quote # 642750-8 Rev 0 or the attachments, if Daktronics performs installation of the Equipment, the price quoted does not include the following services pertaining to physical installations: digging of footings (including dirt removal), any materials fabrication, installation of steel cages, rebar, or bolt attachments, or pouring and finishing of concrete footings. Those service may be provided for an additional cost beyond the quoted price. Purchaser shall be fully responsible for any and all additional costs plus overhead in the event anything unexpected of any nature whatsoever is found while digging the footings including but are not limited to rock, water, utility lines, pipes or any other unforeseen circumstance. The Purchaser acknowledges and agrees that it is fully responsible for all site conditions.

#### Installation Responsibilities:

If applicable please reference Attachment A for Installation Responsibilities.

### Ad/ID Copy Approval Process

Customer shall provide digital artwork for advertising and identification panels, conforming to Daktronics' graphic file standards, at the time of order. Daktronics will create a proof of provided artwork and require approval of that proof three weeks prior to the initial anticipated ship date. Advertising and identification panels not approved in time, will be shipped without copy in Daktronics' standard finish.

Austin Nelson

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FAX:

EMAIL: Austin.Nelson@daktronics.com

Lindsey Nordsiden

PHONE: 605-692-0200 x57127

FAX:

EMAIL: Lindsey.Nordsiden@daktronics.com

## **Terms And Conditions:**

The Terms and Conditions which apply to this order available on request.

SL-02374 Standard Warranty and Limitation of Seller's Liability (www.

SL-02375 Standard Terms and Conditions of Sale

SL-07862 Software License Agreement

Additional Links:

Wireless Service Addendum

(www.daktronics.com/terms\_conditions/SL-02374.pdf)

(www.daktronics.com/terms\_conditions/SL-02375.pdf)

(www.daktronics.com/terms\_conditions/SL-07862.pdf)

(www.daktronics.com/TermsConditions/DD3956286)

### NOTE:

This quote is not to be used as a purchase order/order form. Please request a formal quote with specific options defined from your Daktronics representative, when you are ready to purchase.



# **DAKTRONICS QUOTE # 642750-8-0 MAIN**

## **ATTACHMENT A**

## Outdoor

Responsible Party				
Daktronics	Customer	Description		
<b>─</b>		1. Provide payment and performance Bond.		
	✓	2. Secure necessary sign permits.		
	✓	3. Secure necessary construction permits.		
	✓	4. Provide existing utility drawings.		
✓		<ol><li>Generate and issue site specific electrical and signal drawing submittals for message center equipment.</li></ol>		
✓		6. Generate and issue site specific equipment shop drawing and attachment detail submittals for message center equipment.		
	<b>✓</b>	7. Provide approval of all engineering drawings, electrical drawings, shop drawings, equipment locations, color renderings, and ad copy layouts.		
	✓	8. Provide soil investigation report at time of order.		
	<b>*</b>	9. Unobstructed access to equipment and control room installation site until display is 100%. Installation equipment (cranes, lifts, trucks, concrete trucks, etc.) are expected to have access directly to the scoreboard/structure location. No concrete pumping, concrete buggies, or crane picks over 10' distance from scoreboard structure are included.		
	✓	10. Mark location of the new Equipment as delineated in the quote.		
✓		11. Locate public underground utilities.		
	✓	12. Locate private underground utilities.		
	✓	13. Landscaping to include all.		
✓		14. Provide all landscape protection, track, sidewalk, path, site restoration, and/or sprinkler system repair work.		
✓		15. Site clean-up after Daktronics work.		
✓		16. Crating and shipping of all equipment to facility via common or independent carrier.		
✓		17. Accept, lift, unload, and inspect all message center equipment and control equipment from carrier.		
	✓	18. Provide storage of message center equipment and control equipment in a safe, dry, and secure location until installation.		
✓		19. Provide Equipment attachment hardware.		
✓		20. Install Equipment attachment hardware.		



# **DAKTRONICS QUOTE # 642750-8-0 MAIN**

<b>√</b>		21. Excavation of drilled pier foundation(s) including spoils removal. Placement and finishing of concrete for foundations. Note: For this quotation Daktronics basis for foundation design is a class 4 soil with a minimum allowable lateral bearing pressure of 150 psf/ft per Chapter 18 of the International Building Code (IBC). The foundation excavation is based on the excavated area remaining open without collapsing to allow the placement of applicable reinforcement and/or structural columns and concrete. This quotation does not include casings, slurry, dewatering or any other soil stabilization. In the event rock, water, differing soil conditions other than class 4 soil per Chapter 18 of the International Building Code (IBC) or unforeseen conditions are encountered, the Customer will be responsible for any additional costs, plus overhead and profit of 20%.	
✓		22. Steel fabrication and erection of structural columns.	
✓		23. Steel fabrication and erection of sub-structure for Equipment mounting.	
✓		24. Paint new support structure.	
✓		25. Lift and mount Equipment listed in this quotation.	
	✓	26. Provide primary power feed up to and including five (5) feet off grade on structure in the form of transformer and electrical disconnect with over current protection per all applicable electrical codes and regulations.  Note: Maximum voltage of 120 volts line to neutral for all display systems.	
✓		27. Provide secondary power conduits, distribution panel, power cable and power hook-up from the five (5) feet off grade on structure to all Daktronics supplied load centers/termination panel at/within the Equipment.	
✓		28. Installation of Daktronics provided radio/wireless receiver hardware at the equipment location.	
	~	29. Provide all required building (wall/roof) penetrations for the installation of Daktronics provided wireless bridge and/or radio transmitter components at the control location. Mount Daktronics provided wireless bridge and/or radio transmitter components to the building in accordance with manufacturers recommendations. Building penetration location shall provide clear line-of-sight to the equipment. Provide all conduit, with pull string, from control location equipment to the building penetration location.	
✓		30. Unpack, set-up, hook-up, and testing of control system.	
✓	✓	31. Provide personnel for maintenance and operator training.	
✓		32. Perform maintenance training during installation.	
✓		33. Perform operator training.	
✓		34. Perform final systems testing and commissioning.	
	✓	35. Final acceptance, per DF-1252.	
✓	✓	36. Walk-thru inspection at Substantial Completion and identification of punchlist items	
✓		37. Completion of punch list items.	

NOTE: All change order work performed by Daktronics or Daktronics subcontractor will be performed at cost plus 20% overhead and profit.

