



Defining the future of Mobile Healthcare.™

Customer Quote

Order No.: Q1382-0001

Quote Date: 1/13/2020

Expiration Date: 2/15/2020

Salesperson: Wesley Pate

wpate@frazerbilt.com

Invoice To:

Deer Park Fire Department
City of Deer Park
P. O. Box 700
Deer Park TX 77536
US

Attention:

Assistant Chief-EMS
Andrew Smith
asmith@deerparktx.org

No.	Item	Quantity	U/M		Unit Price		Net Amount
1	MODULE Type I 12' 4" Remount E-2308	1.000	EA	\$	112,025.00	\$	112,025.00
2	CHASSIS 2020 Ford F-350 Diesel	1.000	EA	\$	47,250.00	\$	47,250.00
3	DELIVERY Customer Pick Up - FOB Frazer	0.000	M	\$	2.75	\$	0.00
4	HGAC-RMT HGAC Fee for a Remounted Unit	1.000	EA	\$	600.00	\$	600.00
5	TRADE-IN Chassis Only (E-2308) 2012 Ford F-350 Diesel; 1FDRF3GT4CEC56233; 106,539 miles; running condition (Chassis will be re-evaluated following drop-off, and it is understood that any significant change to its condition could result in the value being revised.)	1.000	EA	\$	-6,000.00	\$	-6,000.00
6	17965-B Organizer-Acrylic, Long, 11 Pocket	1.000	EA	\$	240.00	\$	240.00



Defining the future of Mobile Healthcare.™

Customer Quote

Order No.: Q1382-0001
Quote Date: 1/13/2020
Expiration Date: 2/15/2020

Remit To:

Per TMVCC, we are quoting this through our licensed franchise dealer, Sterling McCall Ford

Sterling McCall Ford
6445 Southwest Freeway
Houston TX 77074

Sale Amount:	154,115.00
Sales Tax:	0.00
Total Amount:	154,115.00

Payment Terms: Net 30

Special Instructions:

Email this quote along with your PO to sales@frazerbilt.com.
Graphics pricing includes two hours' design time in the base price.
More extensive graphics or multiple changes will be billed at \$100/hr.



Defining the future of Mobile Healthcare.™

For your convenience, all module pricing has been itemized below per quote Q1382-0001 for Deer Park Fire Department :

Base Module	\$ 20,000.00
Chassis Exterior	\$ 18,950.00
Module Exterior	\$ 41,500.00
Chassis Interior	\$ 2,475.00
Module Interior	\$ 29,100.00
Module Total	\$ 112,025.00

Items included in above totals:

1. Type I 12' 4" taller Module \$ incl

Chassis Exterior:

2. Heat Shielding for Diesel Chassis	\$ 1,575.00
3. Chassis : 2020 Ford F-350 , Diesel , 4x2 , Regular Cab , 84" Cab to Axle , Ford White (FA90:YO)	\$ incl
4. Suspension: LiquidSpring	\$ 11,550.00
5. Wheel type: Stainless steel covers	\$ incl
6. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator	\$ 275.00
7. Chassis Steps: ArcRite with Sure Grip	\$ 1,050.00
8. Grille Guard: Ranch Hand Full Replacement Bumper	\$ 1,375.00
9. 10" and 12" Air Horns	\$ 1,125.00
10. Compressor Type: Standard	\$ 650.00
11. Switching Options: Truck Horn/ Air Horn	\$ 125.00
12. Window Tint on Chassis Doors	\$ 275.00
13. Passenger's side Grille Light: Whelen M4 Red/Clear Light	\$ 75.00
14. Driver's side Grille Light: Whelen M4 Red/Clear Light	\$ 75.00
15. Passenger's side Intersect Light: Whelen M4 Red/Clear Light	\$ 75.00
16. Driver's side Intersect Light: Whelen M4 Red/Clear Light	\$ 75.00
17. Driver Fender Light: Whelen M4 Red/Clear Light	\$ 325.00
18. Passenger Fender Light: Whelen M4 Red/Clear Light	\$ 325.00
Chassis Exterior Subtotal	\$ 18,950.00

Module Exterior:

19. Onan 450 Hour Basic Preventative Maintenance \$ incl



Defining the future of Mobile Healthcare.™

20. New Corner Caps	\$	incl
21. 4 hour(s) of Body Work	\$	500.00
22. Module Paint Layout: White - Frazer White (LV650 Frazer White)	\$	15,225.00
23. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$	1,575.00
24. Entry Door Conspicuity Layout - Squares : White Base Color	\$	325.00
25. Compartment Conspicuity Layout - Strips : White Base Color	\$	175.00
26. Frazer Provided Graphics	\$	2,700.00
27. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	225.00
28. Existing GTT Opticom	\$	incl
29. Opticom Switching: On with Primary and Cut-off with park	\$	incl
30. Shore Power: Single 30 Amp	\$	800.00
31. Pigtail/Plug Option: Plug	\$	incl
32. Reconnect Ignition Kill Switch	\$	125.00
33. Front Wall Light Layout: Lower 5 Lights	\$	incl
34. Front Wall Light #1: Whelen M6 Clear Light	\$	200.00
35. Front Wall Light #2: Whelen M6 Red Light	\$	200.00
36. Front Wall Light #3: Whelen M6 Clear Light	\$	200.00
37. Front Wall Light #4: Whelen M6 Red Light	\$	200.00
38. Front Wall Light #5: Whelen M6 Clear Light	\$	200.00
39. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	200.00
40. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	200.00
41. Driver Wall Front Box Light: Whelen M6 Red Light	\$	200.00
42. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	200.00
43. Driver Wheel Well Light: Whelen M6 Red/Clear Light	\$	225.00
44. Scene Light Option: Spectra SPA900	\$	1,575.00
45. New Lambda Power Supply	\$	1,575.00
46. New Battery Charger	\$	425.00
47. Compartment Light in the Electrical Compartment	\$	275.00
48. New Dometic A/C with Exhaust Fan	\$	6,300.00
49. Convert Rear Storage: Rear Storage with Divider and Fixed Shelf and 3" Drop	\$	1,575.00
50. All Cladding/Treadbrite: New	\$	950.00
51. UNOC #1098 - Remove and reinstall fuel rings at gasoline and diesel fill caps, including remove and reinstall of module under the dash that is wired to OBD2; reconnect the	\$	300.00



Defining the future of Mobile Healthcare.™

system

52. Module Window Option: Sliding Window	\$	incl
53. Limo Tint on Entry Doors	\$	275.00
54. Upper Rear Wall Light Layout: 3 Across	\$	incl
55. Upper Light #1: Whelen M6 Load Light	\$	325.00
56. Upper Light #2: Whelen M6 Amber Light	\$	200.00
57. Upper Light #3: Whelen M6 Load Light	\$	325.00
58. Lower Light #1 Whelen M6 Brake/Tail/Turn Red Light	\$	150.00
59. Lower Light #2 Whelen M6 Brake/Tail/Turn Red Light	\$	150.00
60. Lower Light #3 Whelen M6 Red Light	\$	200.00
61. Lower Light #4 Whelen M6 Red Light	\$	200.00
62. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	200.00
63. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	200.00
64. Lower BTTs: 2 Grote Lights on each side	\$	incl
65. New Door Grabbers	\$	incl
66. New Cast License Plate Light	\$	incl
67. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	200.00
68. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	200.00
69. Passenger Wheel Well Light: Whelen M6 Red/Clear Light	\$	225.00
70. Replace Gas Hold-Open at Side Entry	\$	incl
71. New Door Locks on Entry Doors and Front I/O	\$	2,000.00
Module Exterior Subtotal	\$	41,500.00

Chassis Interior:

72. Siren Speakers: Whelen SA 315 Speakers	\$	incl
73. Tap-2 on Primary Siren	\$	incl
74. Siren Option: Whelen C9 Siren in Electrical Compartment	\$	225.00
75. Mic 1 on shipped loose	\$	incl
76. Slot 1: Double Slot Switch Panel	\$	incl
77. Slot 2: Joined with 1	\$	incl
78. Slot 3: Radio Plate: 7.06 L X 2 W opening dims	\$	incl
79. Slot 4: Single Blank	\$	incl
80. Kussmaul USB at Console	\$	225.00



Defining the future of Mobile Healthcare.™

81. Console Switch Layout : Primary - Secondary - Siren 1 - Blank - Blank - Kussmaul USB - Air Horn - Rear Load - Interior Lights - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Start/Stop Genset -	\$	incl
82. New Armrest	\$	225.00
83. Front Base of Console: 120VAC	\$	525.00
84. Front of Console: Dual Cup Holder	\$	125.00
85. Rear of Console: Double Mapholder	\$	375.00
86. Console Layout: 4-Slot Console	\$	incl
87. Chassis Rear Wall: 3 High Glove Box Holder	\$	225.00
88. UNOC #1036 - Remove and reinstall radio equipment: - (Make and Model) radio head in console slot 3; wired ignition hot - Reconnect to radio base in electrical compartment - Reconnect to antenna on module roof - Mic on driver's side of console slot 1 - Speaker on headliner behind seats, centered between driver's and passenger's seat	\$	400.00
89. UNOC #1099 - Remove and reinstall (1) portable radio charger on console base in front of console.	\$	150.00

Chassis Interior Subtotal \$ 2,475.00

Module Interior:

90. New Ceiling Lasco	\$	2,100.00
91. New Wall Lasco	\$	3,675.00
92. New Blue Interior Trim	\$	375.00
93. New Protek Cushions at the CPR Seat and Squad Bench	\$	1,425.00
94. Safety Yellow Powdercoated Grab Rails	\$	175.00
95. Netting at the Front Corner Area	\$	325.00
96. New Front Wall Cabinet(s)	\$	1,225.00
97. 14 Qt. Engel Fridge	\$	950.00
98. New Front I/O with Lexan Doors	\$	1,575.00
99. UNOC #1100 - Remove and reinstall fire extinguisher and bracket in new front I/O in same location as when checked in.	\$	75.00
100. UNOC #1101 - Replace existing 120VAC duplex outlet on wall in front I/O with new; discard old.	\$	75.00
101. UNOC #1102 - Furnish and install 120VAC duplex outlet in front corner area above the shelf.	\$	250.00



Defining the future of Mobile Healthcare.™

102. UNOC #1448 - Replace existing front wall cabinets (12' unit) with current style cabinets with LifeDefender fronts (additional price)	\$	800.00
103. New Action Wall Cabinet	\$	750.00
104. New Action Wall with SSCOR Suction	\$	1,175.00
105. Location 1: 4 Switch w/Thermostat	\$	incl
106. Location 2: Existing Double O2 Outlet	\$	incl
107. Location 3: Existing Electric O2 panel with monitor	\$	incl
108. Location 4: Volume Control Knob	\$	incl
109. Location 6: Suction	\$	incl
110. Location 7: Quad 120 VAC	\$	incl
111. Location 8: Blank	\$	incl
112. Location 9: Blank	\$	incl
113. Action Wall Switch Layout : Interior Lights ; Front Interior Light ; Ventilation Fan ; Electric O2 ;	\$	incl
114. Technimount LP-15 Monitor Mount on the Action Wall Countertop	\$	1,525.00
115. New 6pt Harness at the CPR Seat	\$	525.00
116. Cabinet Aft CPR Seat	\$	950.00
117. Genset Start/Stop Switch at Rear Doors	\$	incl
118. Rear Door Switch Layout : Acknowledge ; Start/Stop Genset ; Dump/Bypass (Suspension) ; Existing Rear Load ;	\$	incl
119. UNOC #1449 - Replace existing action wall cabinet (12' unit) with current style cabinet with LifeDefender front (additional price)	\$	500.00
120. Two Seating Positions at the Squad Bench - 1 and 3	\$	incl
121. Harness Type for Seat Position 1: New 6pt Harness	\$	525.00
122. Harness Type for Seat Position 3: New 6pt Harness	\$	525.00
123. Double Squad Bench Cabinet	\$	650.00
124. New Cargo Net at the Head of the Squad Bench	\$	800.00
125. UNOC - Remove and ship loose existing glove box holder at forward end of squad bench.	\$	incl
126. O2 Outlet in Ceiling Raceway	\$	1,050.00
127. IV Hanger on Ceiling Raceway	\$	incl
128. Replace Overhead Grab Rail(s)	\$	incl
129. Replace Existing Squad Bench IV Hanger with New	\$	incl
130. UNOC #313 - Ceiling mounted UV light housing with On/Off switch mounted inside electrical compartment.	\$	4,750.00
131. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,100.00



Defining the future of Mobile Healthcare.™

132. Customer Provided Items Processing Fee	\$	250.00
Module Interior Subtotal	\$	29,100.00

All Frazer Remounts come standard with the following features:

Replacement of applicable chassis components such as:

- Push Bar, Grill Lights, Siren, Speakers, & aluminum powder-coated console
- Backup alarm, generator fuel tank, and mud flaps

450 hour Preventative Maintenance on an Onan generator (if applicable)

Shear-plate method of attachment securing the module to the chassis

New LED Flex Strips to replace all existing compartment lights

Full electrical check

New weather-stripping, ribbed rubber & compartment bumpers

Complete detail of module