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October 21, 2024

City of Deer Park 610 Old Underwood Rd Deer Park, TX 77536

RE: Sole Source Letter from Crane Equipment Manufacturing Corp.

Dear City of Deer Park,

Crane Equipment Manufacturing Corporation (CEM) has been producing a machine specifically for use in a solid waste transfer station environment since 1977. CEM is the Sole Source Manufacturer and distributor of the Grizzly Cranes, New Parts and Rebuilt Parts in the world. This has allowed us to develop a seasoned machine that is reliable and economical to maintain - the Grizzly 215 SW Knuckleboom Crane.

All factory parts and equipment are purchased directly from Crane Equipment Manufacturing Corporation. All customers receive factory-direct parts pricing. CEM doesn't have an authorized sales outlet for parts or compactor units which results in keeping your maintenance costs down. All of your Grizzly parts are manufactured to meet our machine specifications. By using factory approved parts, you are ensuring that your Grizzly 215 SW Knuckelboom Crane will run efficiently: per factory specifications.

Factory approved parts and your Grizzly 215 SW Maintenance Program will expend the life of your crane. Our staff is here to assist you in diagnosing and troubleshooting maintenance and repair questions, we are simply a phone call away. You will speak directly to a technician with years of experience without being charged.

I certify that the facts in the above letter are accurate.

Sincerely,

Kelly Makinson President/CEO

Crane Equipment Mfg. Corp.

(541) 746-9681

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