

12/16/2024

DEER PARK, CITY OF  
710 E SAN AUGUSTINE  
DEER PARK, TX 77536

RE: Motorola Quote for 15 APX NEXT XN radios

Dear Chief Deputy Greg Bridges,

Motorola Solutions is pleased to present DEER PARK, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide DEER PARK, CITY OF with the best products and services available in the communications industry. Please direct any questions to Sam Shimfessel at [samshimfessel@callmc.com](mailto:samshimfessel@callmc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Sam Shimfessel  
Account Manager

Motorola Solutions Manufacturer's Representative

Billing Address:  
 DEER PARK, CITY OF  
 710 E SAN AUGUSTINE  
 DEER PARK, TX 77536  
 US

Quote Date:12/16/2024  
 Expiration Date:02/14/2025  
 Quote Created By:  
 Sam Shimfessel  
 Account Manager  
 samshimfessel@callmc.com  
 281-924-9804

End Customer:  
 DEER PARK, CITY OF  
 Chief Deputy Greg Bridges  
 greg.bridges@dpvfd.org  
 832-606-1213

Contract: HGAC RA05-21 TXWRN

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XN ALL				
1	H55TGU9PW8AN	APX NEXT XN; ALL-BAND MODEL 4.5 PORTABLE	15		\$9,325.42	\$139,881.30
1a	Q387CB	ADD: MULTICAST VOTING SCAN	15			
1b	BD00004AA	ADD: CORE BUNDLE XN	15			
1c	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	15			
1d	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	15			
1e	QA03399AK	ADD: ENHANCED DATA	15			
1f	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	15			
1g	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	15			
1h	QA00580BA	ADD: TDMA OPERATION	15			
1i	QA08675AB	ADD: APX NEXT XN 10-PIN ADAPTER	15			
1j	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	15			
1k	QA09803AA	ADD: TRIGGER OPTION: APX NEXT XVN500 RSM W/KNOB	15			



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price
1l	QA09001AM	ADD: WIFI CAPABILITY	15			
1m	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	15			
1n	QA09028AA	ADD: VIQI VC RADIO OPERATION	15			
1o	H38DA	ADD: SMARTZONE OPERATION	15			
1p	BD00010AB	ADD: SECURITY BUNDLE	15			
1q	QA09113AA	ADD: BASELINE RELEASE SW	15			
1r	QA07680AA	ADD: MULTI SYSTEM OTAR	15			
1s	Q361CD	ADD: P25 9600 BAUD TRUNKING	15			
1t	BD00040AB	PROVISIONING NON-FEDERAL BUNDLE	15			
1u	G996AP	ADD: PROGRAMMING OVER P25 (OTAP)	15			
1v	Q53BF	ADD: FRONT PANEL PROGRAMMING & CLONING	15			
1w	QA09016AA	ADD: LTE FOR VERIZON LTE SERVICE	15			
1x	QA08853AA	ADD: CPS ENABLEMENT	15			
2	PMMN4162A	ACCESSORY KIT,XVN500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITH KNOB	15		\$610.50	\$9,157.50
3	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	\$0.00
4	PMNN4812A	BATTERY PACK, BATT IMPRES 2 LIION UL DIV2 IP68 3400T	15		\$213.75	\$3,206.25
5	LSV01S03446A	APX NEXT DMS ESSENTIAL	15	5 YEARS	\$384.60	\$5,769.00
6	SSV01S01406A	SMARTCONNECT	15	1 YEAR	\$144.00	\$2,160.00
7	PSV01S03059A	APX NEXT PROVISIONING WITH CPS	1		\$0.00	\$0.00
8	PMPN4604A	CHARGER,CHGR DESKTOP SINGLE UNIT IMPRES 2 EXT US	15		\$155.36	\$2,330.40

**Grand Total**
**\$162,504.45(USD)**
**Notes:**


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- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.
- Additional information is required for one or more items on the quote for an order.

Motorola's quote (Quote Number: \_\_\_\_\_ Dated: \_\_\_\_\_) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



## APX NEXT RADIO SOLUTIONS

### Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

### Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.



## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)