

StoreOnce Expansion Shelf

Proposal

Prepared for: City of Deer Park

Presented on: 9/11/2025

Version

Quote # DVXQ31173-02





6650 W. Sam Houston Pkwy S, Houston, TX 77072

t. (713)881-5300 www.datavox.net

Quote # DVXQ31173-02

Date Sep 11, 2025

Expiration Oct 30, 2025

Prepared for:

City of Deer Park

710 E San Augustine St
Deer Park, TX 77536-4258
USA

Daryl Denzer

Email ddenzer@deerparktx.org

Phone 281-478-2036 x

Customer ID #

Project #

Ship to Information:

City of Deer Park

710 E San Augustine St
Deer Park, TX 77536-4258
USA

attn: Daryl Denzer

Here is the quote you requested.

DataVox Contact:

Account Manager: Agustin Zentay

Phone 713-881-7159

Email agustinz@datavox.net

Prepared by: Michael Stringer

Phone 7138817430

Email MichaelSt@datavox.net



Contract Vehicle:

Texas DIR

DIR Vendor Number:

DataVox Texas DIR Vendor Number **176-025-1479-000**

DIR Contract Number:

N/A

This contract information must appear on the purchase order

StoreOnce Expansion Shelf

Part #	Description	Contract#	Service	Qty	Unit Price	Ext. Price
StoreOnce upgrade for Production						
R7M22A	HPE StoreOnce 3660 96TB Upg Kit	DIR-TSO-4160		1	\$35,380.00	\$35,380.00
HU4A6A5	HPE 5Y TC Essential SVC	DIR-TSO-4160		1	\$0.00	\$0.00
HU4A6A5#YHM	HPE StoreOnce 3660 96TB Upgrade Kit Supp	DIR-TSO-4160		1	\$8,954.32	\$8,954.32

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Part #	Description	Contract#	Service	Qty	Unit Price	Ext. Price
HA124A1	HP Technical Installation Startup SVC	DIR-TSO-4160		1	\$0.00	\$0.00
HA124A1#5VG	HPE StoreOnce 36xx Cap Upg Stup SVC	DIR-TSO-4160		1	\$710.60	\$710.60
					SubTotal	\$45,044.92
StoreOnce upgrades for DR						
R7M22A	HPE StoreOnce 3660 96TB Upg Kit	DIR-TSO-4160		1	\$35,380.00	\$35,380.00
HU4A6A5	HPE 5Y TC Essential SVC	DIR-TSO-4160		1	\$0.00	\$0.00
HU4A6A5#YHM	HPE StoreOnce 3660 96TB Upgrade Kit Supp	DIR-TSO-4160		1	\$8,954.32	\$8,954.32
HA124A1	HP Technical Installation Startup SVC	DIR-TSO-4160		1	\$0.00	\$0.00
HA124A1#5VG	HPE StoreOnce 36xx Cap Upg Stup SVC	DIR-TSO-4160		1	\$710.60	\$710.60
					SubTotal	\$45,044.92
					SubTotal	\$90,089.84
					Tax	\$0.00
					Total	\$90,089.84

Purchase Notes

● Restocking:

A 15% restocking fee will be applied to all returned equipment. Custom built designs and configurations may not be returnable.

● U.S. Tariff Price Adjustments:

The pricing offered as of the date of this Proposal or SOW is based on the current pricing and availability of products. In the event tariffs, duties, surcharges, or similar charges ("Tariffs") are imposed by any manufacturers or suppliers after the date and/or execution of this Proposal or SOW, DataVox agrees to promptly notify Customer and make reasonable efforts to mitigate the impact of any Tariffs and avoid any price increases. If no viable alternatives are found, Customer shall be responsible for the Tariff, provided that DataVox has exhausted all reasonable alternatives, including the sourcing of alternative products. If Customer elects to cancel the Proposal or SOW as a result of the Tariff, Customer may be responsible for a termination fee for any non-refundable prepaid services and non-returnable products ordered, in transit, or held in storage for the benefit of Customer.

Acceptance of Proposal

When (but only when) signed by Customer shall this be a binding, legal contract. The prices, specifications, and conditions in this quote are satisfactory and are hereby accepted in their entirety. Customer hereby agrees to purchase the equipment and, if applicable, authorizes DataVox to perform the work and provide the materials specified, and payment will be made as outlined above. Any changes in the equipment or installation may result in a change in the price.

THIS QUOTE, WHEN SIGNED BY CUSTOMER SHALL BE GOVERNED BY THE TERMS AND CONDITIONS FOUND AT http://www.datavox.net/DataVox_Standard_Terms_and_Conditions.pdf. THERE ARE NO OTHER AGREEMENTS OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS DOCUMENT. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES. Customer acknowledges having read and understood all of the terms and conditions printed herein as well as those found in the online document and acknowledges receipt of a complete executed copy of this quote.

(Printed Name)

(Signature)

(Date)



Quote # DVXQ31173-02

City of Deer Park StoreOnce Expansion Shelf SOW

Revision History

Revision	Date	Name	Description of Change
1.0	9/5/2025	Michael Stringer, Jr	Initial draft

SOW Expires 30 Days from Date of Submittal

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9/11/2025

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City of Deer Park StoreOnce Expansion Shelf SOW

Contents

1.0 Executive Summary	4
1.1 Solution Summary	4
1.2 Primary Project Contacts	4
2.0 In-Scope Services	4
2.1 Project Initiation and Planning Phase	4
2.2 Project Execution Phase	4
2.2.1 Array Expansion (for each array)	4
2.3 Project Knowledge Transfer and Closing Phase	5
2.4 Project Deliverables	5
3.0 Project Management Services	5
4.0 Out-of-Scope Services	6
5.0 Assumptions and Responsibilities	7
5.1 DataVox Assumptions	7
5.2 Customer Responsibilities	7
5.3 DataVox Responsibilities	8
6.0 Completion Criteria	8
6.1 Deliverables Acceptance	8
7.0 Pricing and Payment Information	9
7.1 Professional Services	9
7.2 Project Summary Pricing	9
7.3 Project Invoicing	9
7.4 U.S. Tariff Price Adjustments	9
8.0 Change Management Process	10
9.0 Termination	10
10.0 Terms and Conditions	10
11.0 Notices	10

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Version

9/11/2025

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City of Deer Park StoreOnce Expansion Shelf SOW

1.0 Executive Summary

This Statement of Work defines the consulting, configuration services, and deliverables that DataVox will provide City of Deer Park. The purpose of these services is to assist City of Deer Park in the upgrades of the current HPE StoreOnce backup arrays to provide additional space for backups.

1.1 Solution Summary

DataVox is proposing an expansion shelf for the current 4th generation HPE StoreOnce arrays used for backup. This will cover the installation, wiring and procedure for adding the storage to the backup array.

1.2 Primary Project Contacts

The table lists the primary DataVox and City of Deer Park contacts for this project.

DataVox		City of Deer Park	
Name/Role	Contact Information	Name/Role	Contact Information
Agustin Zentay / Account Manager	Phone: 713-881-7159 Email: agustinz@datavox.net	Daryl Denzer	Phone: 281-478-2036 x Email: ddenzer@deerparktx.org

2.0 In-Scope Services

This Scope of Work ("SOW") defines the services that DataVox will provide City of Deer Park and the pricing for these services. DataVox has developed an initial architecture plan and design from the scoping discussions with City of Deer Park. This Section lists the in-scope services that DataVox will provide City of Deer Park at the following locations:

Location	Address
Deep Park City Hall	710 E San Augustine St, Deer Park, TX

2.1 Project Initiation and Planning Phase

- Planning meeting to go over location, connectivity and set timing of the installation

2.2 Project Execution Phase

2.2.1 Array Expansion (for each array)

- Shutdown the array
- Connect the expansion shelf with power and SAS cables
- Power up the array
- Login to management interface and accept the shelf into the storage pool

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City of Deer Park StoreOnce Expansion Shelf SOW

2.3 Project Knowledge Transfer and Closing Phase

- Review the connectivity and expansion
- Obtain customer approval of the delivery

2.4 Project Deliverables

Each in-scope phase has specific deliverables attached.

As part of this SOW the following deliverables will be developed throughout the project with the involvement of City of Deer Park's IT team.

- **Project Initiation and Planning** – This includes the project plan and timeline.
- **Project Execution** – This includes results of the system testing.
- **Project Knowledge Transfer and Closing** – This includes project wrap-up documentation such as: as-built files, configuration files, Visio Diagram(s), and administration and maintenance guides.

NOTES:

- Custom documents and runbooks are outside this scope of work.
- Documentation not explicitly listed in this SOW can be provided at additional cost.
- All documents will be delivered electronically. It is Customer's responsibility to make the necessary print copies.

3.0 Project Management Services

This Section describes DataVox Project Management Services. DataVox follows the Project Management Institute (PMI) project management methodology, condensed into the following phases for the simplicity of presentation of phases in this SOW:

DataVox offers three (3) Project Management Packages: Basic, Enhanced, and Premium. The following table lists the Project Management Package that DataVox will provide.

Project Management Package		Description
X	Basic	<ul style="list-style-type: none">• Notification of resource assignment and scheduling.• Provide equipment tracking and delivery notifications.• Provide documentation and project sign-off.
	Enhanced	<ul style="list-style-type: none">• Facilitate Kickoff Meeting.• Facilitate Technical Discovery Meeting(s).• Project planning using Microsoft Project.• Ongoing project tracking and progress reporting.• Provide documentation in a Project Wrap-Up Meeting.

SOW Expires 30 Days from Date of Submittal

City of Deer Park StoreOnce Expansion Shelf SOW

	Premium	<ul style="list-style-type: none">• Facilitate Kickoff Meeting.• Facilitate Technical Discovery Meeting(s).• Project planning using Microsoft Project.• Ongoing project tracking and progress reporting.• Provide a Communication and Implementation Plan.• Risk and issues planning.• Provide a Test Plan.• Provide documentation and review lessons learned in a Project Wrap-Up Meeting.
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As part of the project management process, DataVox will assign a business team to the project soon after official project award. At a minimum, the project team will include an Account Manager, Lead Systems Engineer, Project Manager, and Solution Architect. The Project Manager will incorporate additional resources in the project as required by the project.

All personnel will have the requisite skills necessary to fulfill the project scope. DataVox strives to keep the same project team intact throughout the project but reserves the right to make changes to the team as necessary. DataVox will notify the Customer of any changes made to the project resources.

4.0 Out-of-Scope Services

Changes to the initial agreed upon parameters are referred to as “out-of-scope.” Out-of-scope items require a written and signed Change Order to be processed and may be subject to additional charges. For more information regarding change orders, please refer to Section 8.0.

NOTE: There may be extenuating circumstances, which may arise during the project cutover, that require immediate action by the DataVox project team. In such circumstances, DataVox will make every effort to identify and discuss such out-of-scope items and obtain Customer approval, but in the event this is not possible, Customer agrees and acknowledges to sign off on any reasonable additions in a subsequent Change Order.

Any service that is not explicitly listed as “In-Scope”, is considered to be out-of-scope for this engagement and includes but is not limited to:

- Site inspection activities such as a comprehensive analysis of Customer facility’s power, cooling humidity, airborne contaminant, vibration levels, and determination of whether the data center’s raised floor has sufficient structural capability to accommodate the weight of newly installed equipment.
- Environmental compliance or site preparation.
- Application integration or integration of third-party products or peripherals not included with the provided project bill of materials.
- Assembly of racks or other computer room site preparation.
- Any configuration of City of Deer Park’s existing equipment, unless specifically stated in the In-Scope section of this document.

SOW Expires 30 Days from Date of Submittal

City of Deer Park StoreOnce Expansion Shelf SOW

- Manage the process of coordination with the Customer's telecommunications service provider to order services or make changes to existing services.
- Training classes not listed in this SOW.
- Documentation not listed in this SOW.

IMPORTANT: Miscellaneous items may be required for completion during project execution (e.g., copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the Bill of Materials, these items will be provided by Customer or the items can be purchased from DataVox following the standard change management process.

5.0 Assumptions and Responsibilities

5.1 DataVox Assumptions

This section lists the project assumptions:

- DataVox will be given remote VPN access to City of Deer Parks network for the duration of this SOW.
- DataVox will be given access to City of Deer Park's network while onsite from a DataVox provided laptop.
- UPS systems, network racks and high voltage electrical work are to be provided by third parties unless explicitly stated in Section 2.0.
- DataVox assumes no responsibility for the configuration of the Customer's existing infrastructure environments. DataVox will provide design recommendations consistent with those used to configure the infrastructure listed in the Bill of Materials for this SOW, however, it is Customer's responsibility to configure and troubleshoot their existing infrastructure in order for the solution to work properly using the provided design recommendations.
 - **IMPORTANT:** Network consulting services to implement existing infrastructure design recommendations are available. These services are considered billable and outside the scope of work.
- Unless agreed to in advance and explicitly stated in this SOW, Cutovers at each site will be flash cutovers (i.e. not a phased cutover) performed during weekday afterhours (after 5:00 PM CST) unless otherwise detailed within this SOW.
- If the project requires manufacturer entitlement for technical support services or software update/upgrade licensing, it is City of Deer Park's responsibility to provide the necessary vendor contract information and access to the DataVox project team.

5.2 Customer Responsibilities

- Ensure the window to shutdown the arrays will not impact backups
- Participate in project meetings including, but not limited to: Kickoff, Design and Wrap-Up Meetings.
- Complete any necessary database information.

SOW Expires 30 Days from Date of Submittal

City of Deer Park StoreOnce Expansion Shelf SOW

- Configure existing infrastructure using the provided design recommendations by DataVox, if recommended.
- Provide access to the network and existing customer documentation to facilitate project objectives.
- Provide access to Customer's technical team to collect information and answer questions about the current configuration and define any business requirements that will impact the configuration of any new equipment subject to this SOW.
- Provide any existing IP addressing and configuration standards used in the infrastructure.
- Approve the project plan.
- Provide adequate space, power, and cooling based on DataVox recommendations.
- Provide adequate storage of project equipment at the relevant installation sites.
- Provide adequate security of project equipment once delivered to the relevant installation site.
- Provide any necessary asset tagging.
- Provide adequate workspace for the DataVox project team while onsite at Customer's facility.

5.3 DataVox Responsibilities

- Participate in project meetings including, but not limited to: Kickoff, Design and Wrap-Up Meetings.
- Review physical requirements with Customer (e.g. power, space, cooling, and network).
- Provide Customer guidance in the completion of the necessary database information.
- Completion of all in-scope services as defined in Section 2.0.

6.0 Completion Criteria

The services provided for within this SOW will be considered complete when:

- The services specified in **Section 2.0** are complete,
- The system testing is complete.
- Project deliverables are provided to Customer.

6.1 Deliverables Acceptance

Unless multiple project milestones are designated within this SOW, upon project completion, DataVox will provide City of Deer Park with a Delivery Acceptance Form that Customer shall sign and return to DataVox within ten (10) business days. If project milestones are created pursuant to this SOW, then a Delivery Acceptance Form will be required upon completion of each milestone. If Customer takes issue with the Delivery Acceptance Form, Customer shall inform DataVox within three (3) business days of receipt of the same. Customer acknowledges and agrees that if it fails to provide the signed or fails to provide its rejection within the above-stated timeframe, DataVox will assume that all deliverables are considered accepted and shall continue with the next relevant phase.

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9/11/2025

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City of Deer Park StoreOnce Expansion Shelf SOW

7.0 Pricing and Payment Information

The price to complete this engagement is based on the criteria and assumptions provided within this SOW. Invoicing will occur according to the table below, subject to final credit approval.

7.1 Professional Services

The professional services will be provided on a fixed cost basis based on the criteria and assumptions in this scope of work. Changes to the scope of the project or price of the services will follow the change management process specified in Section 8.0

7.2 Project Summary Pricing

This table provides a summary of the costs associated with the project based on the criteria and assumptions in this scope of work.

SubTotal	\$90,089.84
Tax	\$0.00
Shipping	\$0.00
Grand Total	\$90,089.84
Deposit Required	\$0.00

7.3 Project Invoicing

Project invoicing will occur as follows, subject to final credit approval:

- The deposit listed above will be billed upon the execution of this SOW and will be due immediately. The deposit must be received by DataVox prior to any project equipment being ordered and Kickoff Meeting.
- All equipment will be billed upon delivery to either DataVox's facility for staging or Customer's location.
- The remaining project balance will be progress-billed as services are completed and equipment is delivered.
- All invoices, other than the project deposit, are due net 30 days from invoice date.

7.4 U.S. Tariff Price Adjustments

The pricing offered as of the date of this SOW is based on the current pricing and availability of products. In the event tariffs, duties, surcharges, or similar charges ("Tariffs") are imposed by any manufacturers or suppliers after the date and/or execution of this SOW, DataVox agrees to promptly notify Customer and make reasonable efforts to mitigate the impact of any Tariffs and avoid any price increases. If no viable alternatives are found, Customer shall be responsible for the Tariff, provided that DataVox has exhausted all reasonable alternatives, including the sourcing of alternative products. If Customer elects to cancel the SOW as a result of the Tariff, Customer may be responsible for a termination fee for any non-refundable prepaid services and non-returnable products ordered, in transit, or held in storage for the benefit of Customer.

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City of Deer Park StoreOnce Expansion Shelf SOW

8.0 Change Management Process

Either DataVox or the Customer may request a change to this SOW by executing a written change order signed by both DataVox and the Customer.

9.0 Termination

DataVox is committed to resolving any issues that Customer is experiencing with the equipment and services subject to this SOW.

Either party may terminate this Agreement for reasonable cause, after being afforded a thirty (30) day opportunity to cure.

If mutually agreed upon, both parties may terminate this Agreement for convenience at any time during the term of this Agreement. Customer shall be obligated to pay for any non-returnable equipment and services which have been rendered until such effective date of termination.

10.0 Terms and Conditions

The *DataVox Standard Terms and Conditions* shall govern the execution of this scope of work.

https://www.datavox.net/DataVox_Standard_Terms_and_Conditions.pdf

11.0 Notices

All notices required to be sent or given under this Agreement shall be sent in writing and shall be deemed duly given and effective (i) immediately, if delivered in person; (ii) the next business day, if delivered via electronic mail; (iii) if sent by registered mail, return receipt requested or first class postage prepaid, two (2) business days after deposit in the mail; or (iv) if sent by internationally recognized overnight delivery service, one (1) business day after delivery to a recognized overnight delivery service. In each case, notice must be addressed to the party entitled to receive the same at the address specified below:

If to Customer, then to:

Customer Name: _____

Attention: _____

Address: _____

Telephone: _____

SOW Expires 30 Days from Date of Submittal



Quote # DVXQ31173-02

City of Deer Park StoreOnce Expansion Shelf SOW

Email: _____

If to DataVox, then to

DataVox, Inc.

Attention: Greg Smith, Vice President of Sales

6650 W. Sam Houston Parkway S.

Houston, Texas 77072

Telephone: 713-881-7467

With a copy to:

Legal Department – DataVox

Attention: Anuja Deshpande, General Counsel

6650 W. Sam Houston Parkway S.

Houston, Texas 77072

Telephone: 713-881-7090

Email: legalnotices@datavox.net

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City of Deer Park StoreOnce Expansion Shelf SOW

Acceptance of Scope of Work

The use of signatures on this Scope of Work is to ensure agreement by City of Deer Park on project objectives and the work to be performed by DataVox.

Parties to Agreement

This Scope of Work (SOW) is made and entered into between DataVox, Inc., 6650 West Sam Houston Parkway South, Houston, Texas 77072 ("DataVox") and City of Deer Park, 710 E San Augustine St, Deer Park, TX 77536-4258 ("Customer"), as of the date listed on the title page of this document.

Terms

When (but only when) signed by Customer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this SOW are satisfactory, and are hereby accepted in their entirety. Customer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined in the Payment section of this document. The price quoted in this SOW is based upon the Equipment included in the attached Bill of Material. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing and signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS SET FORTH IN THIS DOCUMENT. THE AGREEMENT IS INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS DOCUMENT. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING AND SIGNED BY BOTH PARTIES.

Customer acknowledges having read and understood all of the terms and conditions specified in this SOW and acknowledges receipt of a complete executed copy of this SOW. Customer understands and agrees that this SOW and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Customer and by an authorized representative of DataVox.

SOW Expires 30 Days from Date of Submittal



Quote # DVXQ31173-02

City of Deer Park StoreOnce Expansion Shelf SOW

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this SOW to be duly executed.

DataVox, Inc.

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

City of Deer Park

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

Date: 9/5/2025 Technical validation provided by Michael Stringer Jr

Quote file name: DVXQ31173-02 – StoreOnce upgrades

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