

Audio Visual Proposal

for

City of Deer Park

710 E San Augustine St
Deer Park, TX 77536

City Hall Conference Rooms (TIPS)

DVXA-15476

Revision : 4

Last Modified : 11/7/2024

Note: This proposal is valid until 12/8/2024

Account Manager

Agustin Zentay

System Design

Matthew Ferguson, CTS-D, CTS-I



THE INTERLOCAL PURCHASING SYSTEM

TIPS Contract Number: 230105

DataVox

6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

1701 East Lamar Blvd. Suite 170, | Arlington, TX 76006 | 817-288-2700

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.



Our Mission Statement

"Customer Success Drives Us"

This statement drives our everyday decisions. We pride ourselves on providing highly skilled and diverse professionals with expert knowledge across multiple technologies to bring the most innovative solutions to our clients.

We develop comprehensive strategies to deliver successful business outcomes using our customer-first approach. Our mission is to positively impact our employees, customers, and community.

Our work contributes to the prosperity of organizations by promoting innovation through technology, mitigating risk, and providing critical infrastructure for essential services.

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SCOPE OF WORK

This section describes the standard Audio Visual services that DataVox will provide the Customer. The services are described by typical location or room.

Key AV Acronyms:

OFE (Owner Furnished Equipment)	OBC (On-Board Computer)
OFOI (Owner Furnished, Owner Installed)	PDU (Power Distribution Unit)
OFCI (Owner Furnished, Contractor Installed)	UPS (Universal Power Supply)
MTR (Microsoft Teams Room)	DSP (Digital Signal Processor)
VC (Video Conferencing)	TPS (Technical Project Supervisor)
BYOD (Bring Your Own Device)	PC (Project Coordinator)

PROJECT SPECIFIC ASSUMPTIONS AND CONSIDERATIONS:

- DataVox assumes all owner furnished equipment is fully functional and in good working order prior to on-site services. All OFE equipment is required to be located inside proposed installation room prior to on-site services.
- Customer is responsible for transportation, storage, or disposal of decommissioned AV equipment.
- Customer must provide plywood backing for each wall mounted display 75" diagonal or larger, or any size display with an articulating swing arm wall mount.
- Customer must provide (1) 15-amp circuit with duplex outlet at each display location.
- DataVox has included Provisioning services for ClickShare XMS Cloud Management. This will provide remote device management for all ClickShares devices and other support devices.

Typical of: Level 1 & 2: - Executive Conf. Room (102), Lobby Conf. Room (105), Public Works Conf. Room (128), and IT Conf. Room (242)

This AV solution consists of a single OFE 75" interactive display with an on-board computer that'll be utilized for video conferencing. The VC system includes ClickShare wireless presentation, wired HDMI at the table, wired tabletop microphones, OFE in-ceiling speakers, and a PTZ camera. The existing MPC button panel will be reprogrammed to control the display.

- **Displays & Mounts:**
 - DataVox will utilize and install (1) OFE 75" Dell interactive display mounted on an OFE wall mount. The display will include (1) OFE on-board computer built-into the display which will be utilized for video conferencing.
- **Audio - Microphones:**
 - DataVox will provide and install (2) Biamp Parle low-profile beamtracking table microphone arrays for voice pickup during video conferencing calls. These microphones will be daisy-chained together and connected to the Biamp DSP via (1) Cat6 cable run.
- **Audio Components:**
 - DataVox will provide and install (1) Biamp Tesira X400 audio processor behind the display with a USB connection into the OBC.
 - DataVox will utilize (1) OFOI amplifier mounted behind the display to power the speakers. Model = Crestron MP-AMP40-70V
 - DataVox will utilize (4) OFOI in-ceiling speakers for audio reinforcement. Model = JBL CONTROL 16C/T
- **Video Conferencing:**
 - DataVox will provide and install (1) Aver PTZ group framing camera mounted below the display and connected to the OBC via USB cable.
- **Video Sources:**
 - DataVox will provide and install (1) Barco ClickShare C-10 wireless presentation system under the table and connected to the HDMI video switcher. The system includes (2) USB-C buttons and a tray accessory. This device will utilize an OFOI network

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connection behind the display.

- **Video Distribution:**

- DataVox will provide and install (1) Crestron 4x1 HDMI video switcher under the table and connected to the Monoprice HDMI extender which will provide video switching between the ClickShare and wired HDMI at the table. The device will utilize automatic switching between HDMI inputs.
- DataVox will provide and install (1) Monoprice 4K HDMI extender from the 4x1 switcher under the table to the display. A shielded DM cable run has been included.

- **Control:**

- DataVox will utilize (1) OFOI Crestron MPC-M10 button controller to control the display on/off and switch sources. A new 22-2 control cable has been included. DataVox has included programming labor to adjust the controls as required.

Level 2 – Admin Conf. Room (203)

This AV solution consists of a single OFE 75" interactive display with an on-board computer that'll be utilized for video conferencing. The VC system includes ClickShare wireless presentation, wired HDMI at the table, wired tabletop microphones, OFE in-ceiling speakers, and a PTZ camera. The existing MPC button panel will be reprogrammed to control the display.

- **Displays & Mounts:**

- DataVox will utilize and install (1) OFE 75" Dell interactive display mounted on an OFE wall mount. The display will include (1) OFE on-board computer built-into the display which will be utilized for video conferencing.

- **Audio - Microphones:**

- DataVox will provide and install (2) Biamp Parle low-profile beamtracking table microphone arrays for voice pickup during video conferencing calls. These microphones will be daisy-chained together and connected to the Biamp DSP via (1) Cat6 cable run.

- **Audio Components:**

- DataVox will provide and install (1) Biamp Tesira X400 audio processor behind the display with a USB connection into the OBC.
- DataVox will utilize (1) OFOI amplifier mounted behind the display to power the speakers. Model = Crestron MP-AMP40-70V
- DataVox will utilize (6) OFOI in-ceiling speakers for audio reinforcement. Model = JBL CONTROL 16C/T

- **Video Conferencing:**

- DataVox will provide and install (1) Aver PTZ group framing camera mounted below the display and connected to the OBC via USB cable.

- **Video Sources:**

- DataVox will provide and install (1) Barco ClickShare C-10 wireless presentation system under the table and connected to the HDMI video switcher. The system includes (2) USB-C buttons and a tray accessory. This device will utilize an OFOI network connection behind the display.

- **Video Distribution:**

- DataVox will provide and install (1) Crestron 4x1 HDMI video switcher under the table and connected to the Monoprice HDMI extender which will provide video switching between the ClickShare and wired HDMI at the table. The device will utilize automatic switching between HDMI inputs.
- DataVox will provide and install (1) Monoprice 4K HDMI extender from the 4x1 switcher under the table to the display. A shielded DM cable run has been included.

- **Control:**

- DataVox will utilize (1) OFOI Crestron MPC-M10 button controller to control the display on/off and switch sources. A new 22-2 control cable has been included. DataVox has included programming labor to adjust the controls as required.

Stored Materials

DataVox shall bill Customer for one hundred percent (100%) of all materials and equipment not incorporated into the work but delivered and

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suitably stored on- or offsite, and if applicable, a reasonable storage fee, as described in a SOW. Payment for such materials and equipment shall be made in accordance with the payment terms described herein. If requested, DataVox will provide:

- Bill of Sale identifying the materials and equipment as the property of Customer
- Evidence that all materials and equipment are insured for loss of any kind either at the stored location
- Certificate of insurance; and
- Photographic evidence of the stored materials and equipment.

Equipment Lead Times

Upon execution of an SOW, DataVox will communicate lead times on material and equipment delivery. These lead times are outside of DataVox's control and may impact project schedule and postpone project completion. Such lead times are provided by manufacturers and are subject to change based on product availability. DataVox may replace current product specifications with products of equal or greater functionality to meet Customer's project schedule. The SOW will be revised as appropriate to account for any change in the price quoted in the SOW. If Customer declines to utilize substitute product(s), it shall accept the current lead times provided by DataVox.

Training

DataVox will provide one hands-on training session as coordinated with the Customer. All users of the system should be present at this training session to learn basic operation and light maintenance. Additional training sessions are available upon request at additional charge.

Out of Scope Services

The following services are outside the scope of work:

- All conduits, such as high voltage wiring panels, breakers, relays boxes, and receptacles
- Any related electrical work, including but not limited to 110VAC, conduit, core drilling, raceway and boxes
- Concrete saw cutting and core drilling
- Firewall, ceiling, roof and floor penetration patching, removal or fire stopping
- Any audio visual consulting services to configure existing audio visual devices outside the audio visual devices provided within this SOW and the Audio Visual Proposal.
- Necessary sheet rock replacement and repair
- Necessary ceiling tile or T-bar modifications, replacement and repair
- Any and all millwork (for example, molding and trim). All millwork or modifications to project millwork to accommodate equipment
- Permits (unless specifically provided for in this SOW.)
- HVAC and plumbing relocation
- Rough-in, bracing, framing, or finish trim carpentry for installation
- Cutting, structural welding, or reinforcement of structural steel members required for support of assemblies, if required
- Any applicable taxes, permits, or bonds related to the project
- Unless specified in this SOW, the warranty provisions in this contract do not cover owner furnished equipment. Additionally, owner furnished equipment will not be controlled unless specifically stated in this SOW

Acknowledged and Accepted

Initial

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BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Audio Visual proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices as outlined by the international Communications Industries Association (ICIA) and best practices as outlined by AVIXA.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Electrical and Radio Interference:** DataVox will notify the Customer of any hum, distortion, and RF Interference caused by the local RF environment, building structure, electrical systems, telecommunications systems, wireless RF systems which are beyond the control of DataVox, and will advise the Customer of possible remedies.
- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the AV system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking and other charges imposed by suppliers.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.

Acknowledged and Accepted

Initial

Customer Responsibilities

This section lists the Customer responsibilities for this Audio Visual proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Ingress/Egress from Loading Dock to Work Site:** ensure unobstructed access to the loading/unloading dock and between the dock and the worksite so that the loading/unloading of large objects such as racks, screens, and large flat panels is safe and unencumbered.
- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods,

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- supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the AV system will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
 - **Electrical:** all installation, termination and connection of any high voltage services (greater than or equal to 70VAC). It is strongly recommended that all AV system components shall be connected to Technical Power - using the same phase of building power to all AV system points.
 - **Subscription-Based Services:** any services such as Cable TV, Satellite, ISDN, High-speed internet or other network services to be provided by others. Any such services are to be delivered to the desired location and appropriately terminated as coordinated with DataVox.
 - **Floor Penetrations/Coverings:** any floor coring, installation of floor box, poke-thru wire path, or other devises which require modification of the floor surface or floor covering required for the cable path. Any carpet work such as cutting, repairing or vulcanizing or re-bonding due to the use of under-the-carpet AVTrac or similar cabling system.
 - **Wall Structure:** any demolition, painting, or structural modification work to be provided by the Customer unless otherwise specifically noted in DataVox proposal. All wall-mounted displays 65" or above, all interactive displays and all displays with an articulating mount will require blocking and/or suitable backing as coordinated with DataVox.
 - **Wall Finish & Ceiling Tile/Ceiling Grid work:** repair and/or finish-out of any wall covering, wall finishing, painting, sealing, masonry work, etc., and any modifications to ceiling tiles or ceiling grids required as a result of installation of projector screens, lifts, speakers, cameras, mounts, etc. unless specifically provided for in the DataVox proposal.
 - **Cabling Paths:** all provided cabling paths and raceways will be accessible, clear, dry and unobstructed. They shall be sized as recommended by NEC and AVIXA.
 - **Vibration Dampening:** isolation of any unwanted vibration of building, building structure, floors, ceilings, walls or any other surface to which AV equipment is to be mounted. All mounting surfaces must be free of vibration, whether caused by pedestrian traffic, HVAC system components, Mechanical or Electrical System components or any other cause.
 - **Furniture Modifications:** provide all modifications necessary to table tops, credenzas, cabinets and other furniture to accommodate the specified AV equipment, unless specified otherwise in our proposal. All existing OFE furniture shall have sufficient space and cooling capacity to accommodate all new AV system components. Any modifications to any of the above services required by the proposed AV system will be clearly enumerated by DataVox upon acceptance of the final proposal by the Customer. Delays in providing the above services beyond the projected start date will commensurately delay the contracted project completion date, and may incur additional charges at the rates published in **Change Order Labor Rates**.
 - **Lights and Lighting Control Systems:** All integrated lights and lighting control systems provided by others must be able to accommodate third party control connections and protocols.
 - **Drape and Shade Controls Systems:** All integrated drape and shade controls systems provided by other must be able to accommodate third party control connections and protocols.

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LOCATION SUMMARY

* Location Pricing Excludes all Optional and Alternate Components

Location	Price
City of Deer Park: City Hall: Floor 1: Executive Conf. Room (102)	\$14,672.96
City of Deer Park: City Hall: Floor 1: Lobby Conf. Room (105)	\$14,672.96
City of Deer Park: City Hall: Floor 1: Public Works Conf. Room (128)	\$14,672.96
City of Deer Park: City Hall: Floor 2: Admin Conf. Room (203)	\$14,672.96
City of Deer Park: City Hall: Floor 2: IT Conf. Room (242)	\$14,672.96
City of Deer Park: City Hall: General	\$8,611.00
Total Price (Excludes Sales Tax):	\$81,975.80

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BILL OF MATERIALS

Note: Installed Price Includes Equipment and Labor




City of Deer Park: City Hall: Floor 1: Executive Conf. Room (102)

Installed Price






Displays & Mounts

	1	DELL P7524QT [OFE] - Owner Furnished 75" Interactive Display - Includes Labor To Install	\$1,529.50
OFE	1	OFE WALL MOUNT (INSTALL) [OFE] - Owner Furnished Wall Mount - Includes Labor To Install	\$218.50
OFE	1	OFE OBC [OFE] - Owner Furnished and Installed On-Board Computer	\$0.00
OFE	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Displays & Mounts			\$1,748.00

Audio - Microphones

	1	Biamp Systems Parlé TTM-X Black Low Profile Tabletop AVB Microphone	\$1,382.93
	150	Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue	\$378.75
	1	Biamp Systems Parlé TTM-XEX Black Low Profile Tabletop AVB Expansion Microphone	\$890.54
Audio - Microphones			\$2,652.22


Audio Components

	1	Biamp Systems TesiraFORTE X 400 Meeting Room DSP with 4 integrated PoE+ ports. AVB & Dante, 2x2 analog I/O, Stereo USB and 4 channels of AEC. Includes Biamp Launch automatic discovery and tuning	\$3,345.13
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 28102 2m USB 2.0 A/B Cable - Black (6.5ft)	\$26.14
	1	DataVox PROGRAMMING - DSP Programming & Commissioning of Audio Systems and Digital Signal Processors	\$760.00
	1	Crestron Electronics MP-AMP40-70V [OFE] - Media Presentation Audio Amplifier, 70 Volt [Limited Supply]	\$0.00

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	4	Jbl Pro CONTROL 16C/T [OFE] - Two-way 6.5" Coaxial Ceiling Loudspeaker, 8ohm, 70v, Or 100v Operation - WHITE	\$0.00
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Audio Components

\$4,164.44


Video Conferencing

	1	Aver CAM520 Pro3 Advanced USB Conference Camera - 18X Zoom, 1080p, Smart Framing, USB 3.0, IP Streaming, RS-232	\$1,666.93
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Video Conferencing

\$1,666.93





Video Sources

	1	Barco ClickShare C-10 Gen 2 Wireless Presentation System C-10 Gen 2 Barco ClickShare Wireless Presentation System - (1) USB-C Button Included	\$1,589.75
	1	Barco ClickShare Tray ClickShare USB Button Holding Tray	\$99.28
	1	Barco ClickShare USB-C Button - CX & C Series (1) ClickShare USB-C Button - 3rd Generation - Compatible with "CX" and "C" Systems	\$261.10
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	1	DataVox PROVISIONING - XMS CLOUD Provisioning Services For Setup, Configuration, and Deployment of Barco ClickShare XMS Cloud Management	\$218.50
OFE	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00

Video Sources

\$2,248.99






Video Distribution

	1	Crestron Electronics HD-MD4X1-4KZ-E 4x1 4K60 4:4:4 HDR AV Switcher	\$715.70
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	Monoprice 21609 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$357.42




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	150	Belden 1213F-D15A1000 CAT5e+ (350MHz), 4-Pair, F/UTP-foil Shielded, Plenum-CMP, Premise Horizontal cable, Blue	\$414.75
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	2	Crestron Electronics DM-8G-CONN-WG-1 Connector with wire guide for DM-CBL-8G DigitalMedia 8G cable, Single Unit	\$49.92
	1	Monoprice ~21609 RX [NB] - 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$0.00
Video Distribution			\$1,695.63

Control Systems


	1	Crestron Electronics MPC-M10-B-T [OFE] - Owner Furnished and Installed Media Presentation Controller	\$0.00
	1	DataVox PROGRAMMING - CONTROL Programming & Commissioning of Control System and User Interfaces	\$380.00
	50	Liberty Cable 22-2C-PSH-WHT White Audio And Control 22 AWG 1 Pair Shielded Plenum Cable	\$116.75
Control Systems			\$496.75

Total: \$14,672.96

City of Deer Park: City Hall: Floor 1: Lobby Conf. Room (105)

Installed Price

Displays & Mounts




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OFE	1	OFE OBC [OFE] - Owner Furnished and Installed On-Board Computer	\$0.00
OFE	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Displays & Mounts			\$1,748.00

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Audio - Microphones

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	4	Jbl Pro CONTROL 16C/T [OFE] - Two-way 6.5" Coaxial Ceiling Loudspeaker, 8ohm, 70v, Or 100v Operation - WHITE	\$0.00
Audio Components			\$4,164.44

Video Conferencing

	1	Aver CAM520 Pro3 Advanced USB Conference Camera - 18X Zoom, 1080p, Smart Framing, USB 3.0, IP Streaming, RS-232	\$1,666.93
Video Conferencing			\$1,666.93





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Video Sources

\$2,248.99

Video Distribution

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Video Distribution




\$1,695.63

Control Systems

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City Hall Conference Rooms (TIPS)


DVXA-15476

	1	Crestron Electronics MPC-M10-B-T [OFE] - Owner Furnished and Installed Media Presentation Controller	\$0.00
	1	DataVox PROGRAMMING - CONTROL Programming & Commissioning of Control System and User Interfaces	\$380.00
	50	Liberty Cable 22-2C-PSH-WHT White Audio And Control 22 AWG 1 Pair Shielded Plenum Cable	\$116.75
Control Systems			\$496.75
Total:			\$14,672.96




City of Deer Park: City Hall: Floor 1: Public Works Conf. Room (128)

Installed Price


Displays & Mounts

	1	DELL P7524QT [OFE] - Owner Furnished 75" Interactive Display - Includes Labor To Install	\$1,529.50
OFE	1	OFE WALL MOUNT (INSTALL) [OFE] - Owner Furnished Wall Mount - Includes Labor To Install	\$218.50
OFE	1	OFE OBC [OFE] - Owner Furnished and Installed On-Board Computer	\$0.00
OFE	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Displays & Mounts			\$1,748.00

Audio - Microphones

	1	Biamp Systems Parlé TTM-X Black Low Profile Tabletop AVB Microphone	\$1,382.93
	150	Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue	\$378.75
	1	Biamp Systems Parlé TTM-XEX Black Low Profile Tabletop AVB Expansion Microphone	\$890.54
Audio - Microphones			\$2,652.22






Audio Components

	1	Biamp Systems TesiraFORTE X 400 Meeting Room DSP with 4 integrated PoE+ ports. AVB & Dante, 2x2 analog I/O, Stereo USB and 4 channels of AEC. Includes Biamp Launch automatic discovery and tuning	\$3,345.13
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City Hall Conference Rooms (TIPS)







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	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 28102 2m USB 2.0 A/B Cable - Black (6.5ft)	\$26.14
	1	DataVox PROGRAMMING - DSP Programming & Commissioning of Audio Systems and Digital Signal Processors	\$760.00
	1	Crestron Electronics MP-AMP40-70V [OFE] - Media Presentation Audio Amplifier, 70 Volt [Limited Supply]	\$0.00
	4	Jbl Pro CONTROL 16C/T [OFE] - Two-way 6.5" Coaxial Ceiling Loudspeaker, 8ohm, 70v, Or 100v Operation - WHITE	\$0.00
Audio Components			\$4,164.44

Video Conferencing

	1	Aver CAM520 Pro3 Advanced USB Conference Camera - 18X Zoom, 1080p, Smart Framing, USB 3.0, IP Streaming, RS-232	\$1,666.93
Video Conferencing			\$1,666.93

Video Sources



	1	Barco ClickShare C-10 Gen 2 Wireless Presentation System C-10 Gen 2 Barco ClickShare Wireless Presentation System - (1) USB-C Button Included	\$1,589.75
	1	Barco ClickShare Tray ClickShare USB Button Holding Tray	\$99.28
	1	Barco ClickShare USB-C Button - CX & C Series (1) ClickShare USB-C Button - 3rd Generation - Compatible with "CX" and "C" Systems	\$261.10
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	1	DataVox PROVISIONING - XMS CLOUD Provisioning Services For Setup, Configuration, and Deployment of Barco ClickShare XMS Cloud Management	\$218.50
OFE	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Video Sources			\$2,248.99

Video Distribution




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City Hall Conference Rooms (TIPS)

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	1	Crestron Electronics HD-MD4X1-4KZ-E 4x1 4K60 4:4:4 HDR AV Switcher	\$715.70
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	Monoprice 21609 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$357.42
	150	Belden 1213F-D15A1000 CAT5e+ (350MHz), 4-Pair, F/UTP-foil Shielded, Plenum-CMP, Premise Horizontal cable, Blue	\$414.75
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	2	Crestron Electronics DM-8G-CONN-WG-1 Connector with wire guide for DM-CBL-8G DigitalMedia 8G cable, Single Unit	\$49.92
	1	Monoprice ~21609 RX [NB] - 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$0.00
Video Distribution			\$1,695.63

Control Systems

	1	Crestron Electronics MPC-M10-B-T [OFE] - Owner Furnished and Installed Media Presentation Controller	\$0.00
	1	DataVox PROGRAMMING - CONTROL Programming & Commissioning of Control System and User Interfaces	\$380.00
	50	Liberty Cable 22-2C-PSH-WHT White Audio And Control 22 AWG 1 Pair Shielded Plenum Cable	\$116.75
Control Systems			\$496.75

Total: \$14,672.96

City of Deer Park: City Hall: Floor 2: Admin Conf. Room (203)

Installed Price

Displays & Mounts

	1	DELL P7524QT [OFE] - Owner Furnished 75" Interactive Display - Includes Labor To Install	\$1,529.50
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City Hall Conference Rooms (TIPS)







DVXA-15476

OFE	1	OFE WALL MOUNT (INSTALL) [OFE] - Owner Furnished Wall Mount - Includes Labor To Install	\$218.50
	1	OFE OBC [OFE] - Owner Furnished and Installed On-Board Computer	\$0.00
	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Displays & Mounts			\$1,748.00

Audio - Microphones

	1	Biamp Systems Parlé TTM-X Black Low Profile Tabletop AVB Microphone	\$1,382.93
	150	Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue	\$378.75
	1	Biamp Systems Parlé TTM-XEX Black Low Profile Tabletop AVB Expansion Microphone	\$890.54
Audio - Microphones			\$2,652.22

Audio Components









	1	Biamp Systems TesiraFORTE X 400 Meeting Room DSP with 4 integrated PoE+ ports. AVB & Dante, 2x2 analog I/O, Stereo USB and 4 channels of AEC. Includes Biamp Launch automatic discovery and tuning	\$3,345.13
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 28102 2m USB 2.0 A/B Cable - Black (6.5ft)	\$26.14
	1	DataVox PROGRAMMING - DSP Programming & Commissioning of Audio Systems and Digital Signal Processors	\$760.00
	1	Crestron Electronics AMP-1200-70 [OFE] - Single-Channel Modular Power Amplifier, 200W, 70V or 100V	\$0.00
	6	Jbl Pro CONTROL 16C/T [OFE] - Two-way 6.5" Coaxial Ceiling Loudspeaker, 8ohm, 70v, Or 100v Operation - WHITE	\$0.00
Audio Components			\$4,164.44

Video Conferencing







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City Hall Conference Rooms (TIPS)

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	1	Aver CAM520 Pro3 Advanced USB Conference Camera - 18X Zoom, 1080p, Smart Framing, USB 3.0, IP Streaming, RS-232	\$1,666.93
Video Conferencing			\$1,666.93
Video Sources			
	1	Barco ClickShare C-10 Gen 2 Wireless Presentation System C-10 Gen 2 Barco ClickShare Wireless Presentation System - (1) USB-C Button Included	\$1,589.75
	1	Barco ClickShare Tray ClickShare USB Button Holding Tray	\$99.28
	1	Barco ClickShare USB-C Button - CX & C Series (1) ClickShare USB-C Button - 3rd Generation - Compatible with "CX" and "C" Systems	\$261.10
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	1	DataVox PROVISIONING - XMS CLOUD Provisioning Services For Setup, Configuration, and Deployment of Barco ClickShare XMS Cloud Management	\$218.50
	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Video Sources			\$2,248.99




Video Distribution

	1	Crestron Electronics HD-MD4X1-4KZ-E 4x1 4K60 4:4:4 HDR AV Switcher	\$715.70
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	Monoprice 21609 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$357.42
	150	Belden 1213F-D15A1000 CAT5e+ (350MHz), 4-Pair, F/UTP-foil Shielded, Plenum-CMP, Premise Horizontal cable, Blue	\$414.75
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74




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City Hall Conference Rooms (TIPS)

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	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	2	Crestron Electronics DM-8G-CONN-WG-1 Connector with wire guide for DM-CBL-8G DigitalMedia 8G cable, Single Unit	\$49.92
	1	Monoprice ~21609 RX [NB] - 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$0.00
Video Distribution			\$1,695.63

Control Systems


	1	Crestron Electronics MPC-M10-B-T [OFE] - Owner Furnished and Installed Media Presentation Controller	\$0.00
	1	DataVox PROGRAMMING - CONTROL Programming & Commissioning of Control System and User Interfaces	\$380.00
	50	Liberty Cable 22-2C-PSH-WHT White Audio And Control 22 AWG 1 Pair Shielded Plenum Cable	\$116.75
Control Systems			\$496.75

Total: \$14,672.96


City of Deer Park: City Hall: Floor 2: IT Conf. Room (242)

Installed Price

Displays & Mounts

	1	DELL P7524QT [OFE] - Owner Furnished 75" Interactive Display - Includes Labor To Install	\$1,529.50
OFE	1	OFE WALL MOUNT (INSTALL) [OFE] - Owner Furnished Wall Mount - Includes Labor To Install	\$218.50
OFE	1	OFE OBC [OFE] - Owner Furnished and Installed On-Board Computer	\$0.00
OFE	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Displays & Mounts			\$1,748.00



Audio - Microphones

	1	Biamp Systems Parlé TTM-X Black Low Profile Tabletop AVB Microphone	\$1,382.93
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City Hall Conference Rooms (TIPS)







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	150	Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue	\$378.75
	1	Biamp Systems Parlé TTM-XEX Black Low Profile Tabletop AVB Expansion Microphone	\$890.54

Audio - Microphones

\$2,652.22


Audio Components

	1	Biamp Systems TesiraFORTE X 400 Meeting Room DSP with 4 integrated PoE+ ports. AVB & Dante, 2x2 analog I/O, Stereo USB and 4 channels of AEC. Includes Biamp Launch automatic discovery and tuning	\$3,345.13
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 28102 2m USB 2.0 A/B Cable - Black (6.5ft)	\$26.14
	1	DataVox PROGRAMMING - DSP Programming & Commissioning of Audio Systems and Digital Signal Processors	\$760.00
	1	Crestron Electronics MP-AMP40-70V [OFE] - Media Presentation Audio Amplifier, 70 Volt [Limited Supply]	\$0.00
	4	Jbl Pro CONTROL 16C/T [OFE] - Two-way 6.5" Coaxial Ceiling Loudspeaker, 8ohm, 70v, Or 100v Operation - WHITE	\$0.00

Audio Components

\$4,164.44




Video Conferencing

	1	Aver CAM520 Pro3 Advanced USB Conference Camera - 18X Zoom, 1080p, Smart Framing, USB 3.0, IP Streaming, RS-232	\$1,666.93
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Video Conferencing

\$1,666.93


Video Sources

	1	Barco ClickShare C-10 Gen 2 Wireless Presentation System C-10 Gen 2 Barco ClickShare Wireless Presentation System - (1) USB-C Button Included	\$1,589.75
	1	Barco ClickShare Tray ClickShare USB Button Holding Tray	\$99.28
	1	Barco ClickShare USB-C Button - CX & C Series (1) ClickShare USB-C Button - 3rd Generation - Compatible with "CX" and "C" Systems	\$261.10


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City Hall Conference Rooms (TIPS)

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	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	1	DataVox PROVISIONING - XMS CLOUD Provisioning Services For Setup, Configuration, and Deployment of Barco ClickShare XMS Cloud Management	\$218.50
	1	OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection	\$0.00
Video Sources			\$2,248.99

Video Distribution

	1	Crestron Electronics HD-MD4X1-4KZ-E 4x1 4K60 4:4:4 HDR AV Switcher	\$715.70
	1	C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black	\$33.17
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	Monoprice 21609 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$357.42
	150	Belden 1213F-D15A1000 CAT5e+ (350MHz), 4-Pair, F/UTP-foil Shielded, Plenum-CMP, Premise Horizontal cable, Blue	\$414.75
	1	C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$38.74
	1	C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz	\$47.19
	2	Crestron Electronics DM-8G-CONN-WG-1 Connector with wire guide for DM-CBL-8G DigitalMedia 8G cable, Single Unit	\$49.92
	1	Monoprice ~21609 RX [NB] - 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2	\$0.00
	Video Distribution		\$1,695.63



Control Systems


	1	Crestron Electronics MPC-M10-B-T [OFE] - Owner Furnished and Installed Media Presentation Controller	\$0.00
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City Hall Conference Rooms (TIPS)

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	1	DataVox PROGRAMMING - CONTROL Programming & Commissioning of Control System and User Interfaces	\$380.00
	50	Liberty Cable 22-2C-PSH-WHT White Audio And Control 22 AWG 1 Pair Shielded Plenum Cable	\$116.75
Control Systems			\$496.75
Total:			\$14,672.96

City of Deer Park: City Hall: General			Installed Price
General & Administrative			
	1	G&A (PACKAGE 2) General & Administrative Services - Includes Project Management, Design & Engineering, Technical Drawings, Commissioning, Training, Miscellaneous Items, & Shipping	\$8,611.00
General & Administrative			\$8,611.00
Total:			\$8,611.00

PROJECT PRICING SUMMARY

Total Installation Price:	\$81,975.80
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Grand Total:	\$81,975.80
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Purchase Options

☐ **Cash Purchase Terms of Payment:**

<i>Billing Milestones</i>		<i>Amount Due</i>
Deposit - Due on Signature	40.00 %	\$32,790.32
Progress Payments (Multiple - Invoiced Upon Receipt of Goods by DataVox and/or Work Completed)	55.00 %	\$45,086.69
Final Payment - Due on Completion	5.00 %	\$4,098.79
Total Payments (Excluding Sales Tax):		\$81,975.80

Support Options (Select One):

<i>Description (For details see Terms & Conditions Support Agreement Obligations):</i>	<i>Annual Charge</i>
<input type="checkbox"/> Standard Support Agreement (90 days) (90 day warranty on workmanship, manufacture warranties still apply, all other labor billable after 90 days)	Included
<input type="checkbox"/> 3 Year Extended Support Agreement (Years 2-3) (1st year free, Excludes sales tax, Billed annually, Extended support begins 1 year after first substantial use)	\$5,738.31
<input type="checkbox"/> 5 Year Extended Support Agreement (Years 2-5) (1st year free, Excludes sales tax, Billed annually, Extended support begins 1 year after first substantial use)	\$4,918.55

Acknowledged and Accepted

Initial

ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Audio Visual Proposal is based upon the Equipment included in this Audio Visual Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS AUDIO VISUAL PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS AUDIO VISUAL PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Audio Visual Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Audio Visual Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

City of Deer Park

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

By: _____
(Signature)

Name: _____

Title: _____

Date: _____

TERMS AND CONDITIONS

In addition to the DataVox Standard Terms and Conditions found at <https://www.datavox.net/terms-and-conditions/>, the applicable TIPS terms and conditions found at <https://www.datavox.net/state-purchasing-cooperatives/tips/> apply to this Agreement. In the event of any conflict between the terms of the DataVox Standard Terms and Conditions and the TIPS terms and conditions, the TIPS terms and conditions shall prevail.