

Customer Quote



3/12/2024 7:16:21 AM

Estimate No: Q2968-0001
Quote Date: 1/23/2024
Expiration Date: 4/27/2023
Salesperson: PB
Payment Terms: Net 30

Invoice To: 10288
 Deer Park Fire Department
 City of Deer Park
 P. O. Box 700
 Deer Park TX 77536
 US

Deliver To:
 Deer Park Fire Department
 City of Deer Park
 P. O. Box 700
 Deer Park TX 77536
 US
 Phone:281-478-7281

Order Instructions:

limited edition discount applied. If any change to discount a reevaluation of the spec will be required to verify discount is still applicable.

TV - 3/12/2024 - Removed -\$19,000 Trade in Estimate Line per customer request

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE Configurable Module	1.00	EA	\$	228,282.00	\$	228,282.00
2	CHASSIS 2022 CHEVY 4500 Diesel	1.00	EA	\$	63,750.00	\$	63,750.00
3	DELIVERY Customer to pick up FOB Frazer	1.00	M	\$	0.00	\$	0.00
4	HGAC-NEW Contract No. AM10-20	1.00	EA	\$	1,000.00	\$	1,000.00
5	17965-B Organizer-Acrylic, Long, 11 Pocket TM1	1.00	EA	\$	270.00	\$	270.00
7	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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Remit To:

Frazer, Ltd.
7219 Rampart Street
Houston TX 77081

Sale Amount: 293,302.00
Order Disc(3.4095%): -10,000.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 283,302.00

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :



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For your convenience, all pricing has been itemized below per quote Q2968-0001 for Deer Park Fire Department

Base Module	\$ 142,682.00
Chassis Exterior	\$ 23,400.00
Module Exterior	\$ 29,125.00
Chassis Interior	\$ 3,550.00
Module Interior	\$ 29,525.00
Total \$	228,282.00

Items included in above totals:

- 1. Type I 14' Module - Side Entry Door Forward of Front I/O Configuration \$ 5,350.00
- 2. This is a CAAS GVS v2.0 Unit \$ incl

Chassis Exterior:

- 4. Heat Shielding for Diesel Chassis \$ 1,750.00
 - 5. Chassis Paint Layout: Keep Factory Paint Color - White \$ incl
 - 6. Chassis : 2022 Chevy 4500, Diesel, 4x2, Regular Cab, 108" Cab to Axle, GAZ - Summit White (FLNA 40005) \$ incl
 - 7. Suspension: LiquidSpring \$ 13,550.00
 - 8. Wheel type: Stainless steel covers \$ incl
 - 9. Road Force Elite tire and wheel balancing \$ incl
 - 10. Grille Guard: Full Replacement Bumper \$ 4,500.00
 - 11. 10" and 12" Air Horns \$ 1,250.00
 - 12. Compressor Type: Standard \$ 725.00
 - 13. Switching Options: Truck Horn/ Air Horn \$ 150.00
 - 14. Window Tint (35% VLT) on Chassis Doors \$ 325.00
 - 15. Passenger's side Grille Light: Whelen M4 Red/Clear Light \$ 100.00
 - 16. Driver's side Grille Light: Whelen M4 Clear/Red Light \$ 100.00
 - 17. Passenger's side Intersect Light: Whelen M4 Red/Clear Light \$ 100.00
 - 18. Driver's side Intersect Light: Whelen M4 Clear/Red Light \$ 100.00
 - 19. Driver Fender Light: Whelen M4 Red/Clear Light \$ 375.00
 - 20. Passenger Fender Light: Whelen M4 Clear/Red Light \$ 375.00
- Chassis Exterior Subtotal \$ 23,400.00**

Module Exterior:

- 21. Power Source: Onan 5.5kW Generator \$ 11,000.00
- 22. Non-Locking Gas Cap \$ incl



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23. Module Paint Layout: White - Frazer White (Frazer White)	\$	incl
24. Roof Color: Frazer White (Frazer White)	\$	incl
25. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$	1,750.00
26. Entry Door Conspicuity Layout - Squares : White Base Color	\$	375.00
27. Compartment Conspicuity Layout - Strips : White Base Color	\$	200.00
28. Frazer Provided Graphics	\$	2,700.00
29. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
30. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	250.00
31. Shore Power: Single 30 Amp on Front Wall	\$	incl
32. Pigtail/Plug Option: Pigtail	\$	incl
33. Install Ignition Kill Switch	\$	325.00
34. Coax 1: Run coax from location 1 to Chassis	\$	incl
35. Coax 2: Run coax from location 2 to Chassis	\$	incl
36. Coax 3: Run coax from location 3 to Electrical Compartment	\$	incl
37. Coax 4: Run coax from location 4 to Electrical Compartment	\$	incl
38. Front Wall Light Layout: Lower 5 Lights	\$	incl
39. Front Wall Light #1: Whelen M6 Clear Light	\$	incl
40. Front Wall Light #2: Whelen M6 Red Light	\$	incl
41. Front Wall Light #3: Whelen M6 Clear Light	\$	incl
42. Front Wall Light #4: Whelen M6 Red Light	\$	incl
43. Front Wall Light #5: Whelen M6 Clear Light	\$	incl
44. Front Wall Driver Side Box Light: Whelen M9 Red Light	\$	150.00
45. Front Wall Passenger Box Light: Whelen M9 Red Light	\$	150.00
46. Driver Wall Front Box Light: Whelen M9 Red Light	\$	150.00
47. Driver Wall Rear Box Light: Whelen M9 Red Light	\$	150.00
48. Driver Wheel Well Light: Whelen M6 Red/Clear Light	\$	100.00
49. Side Scene Lights: Spectra SPA900	\$	incl
50. O2 Compartment Style: 76" O2 Standup	\$	incl
51. O2 Cylinder Electric Lift	\$	5,000.00
52. O2 Cylinder Changing Wrench	\$	100.00
53. O2 Regulator - Ship Loose	\$	200.00
54. Intermediate Compartment Style: Horizontal Adjustable Shelf	\$	incl



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55. Electrical Compartment Style: Taller Electrical Compartment	\$	incl
56. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
57. Rear Storage Compartment Style: Rear Storage with Divider and Adjustable Shelf	\$	250.00
58. Module Window Option: Sliding Window	\$	incl
59. Upper Rear Wall Light Layout: 3 Across	\$	incl
60. Upper Light #1: Whelen M6 Load Light	\$	incl
61. Upper Light #2: Whelen M6 Amber Light	\$	incl
62. Upper Light #3: Whelen M6 Load Light	\$	incl
63. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
64. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
65. Lower Light #3: Whelen M6 Red Light	\$	incl
66. Lower Light #4: Whelen M6 Red Light	\$	incl
67. Rear Wall Driver Box Light: Whelen M9 Red Light	\$	150.00
68. Rear Wall Passenger Box Light: Whelen M9 Red Light	\$	150.00
69. Rear Backboard Options: No Shelf	\$	incl
70. Lower BTTs: 2 M6 Lights on each side	\$	825.00
71. Treadbrite Add on: Warning Lights Below Rear Entry Doors	\$	675.00
72. Driver Side Treadbrite Light: Whelen M4 Amber Light and Passenger Side Treadbrite Light: Whelen M4 Amber Light	\$	incl
73. Rear Bumper	\$	incl
74. Door Grabbers	\$	incl
75. License Plate Light	\$	incl
76. Passenger Wall Front Box Light: Whelen M9 Red Light	\$	150.00
77. Passenger Wall Rear Box Light: Whelen M9 Red Light	\$	150.00
78. Passenger Wheel Well Light: Whelen M6 Clear/Red Light	\$	100.00
79. Passenger Scene Light Activated with Side Entry Door	\$	350.00
80. Interior Step Option: Double Step Well	\$	incl
81. Passenger Rear Compartment Style: Onan Genset Compartment	\$	incl
82. Door Locks on Entry Doors and Compartments	\$	2,725.00
83. Gas Hold Open on All Compartments	\$	1,000.00
		29,125.00
Module Exterior Subtotal		\$ 29,125.00

Chassis Interior:

84. Siren Speakers: Whelen SA 315 Speakers	\$	incl
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85. Tap-2 on Primary Siren	\$	incl
86. Siren Option: Whelen A1 Siren in Electrical Compartment	\$	250.00
87. Mic 1 zip-tied to siren	\$	incl
88. Siren 2 Speakers: Speakers shared with first siren	\$	incl
89. Siren 2 Option: Whelen A1 Siren in Electrical Compartment	\$	825.00
90. Mic 2 zip-tied to siren	\$	incl
91. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
92. Slot 1: Double Slot Switch Panel	\$	incl
93. Slot 2: Joined with 1	\$	incl
94. Slot 3: Radio Plate: 7.06 L X 2 W opening dims	\$	incl
95. Slot 4: Single Blank	\$	incl
96. Kussmal USB at Console	\$	250.00
97. Console Switch Layout : Primary - Secondary - Siren 1 - Siren 2 - Blank - Kussmal USB - Air Horn - Rear Load - Interior Lights - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Start/Stop Genset -	\$	incl
98. New Armrest	\$	250.00
99. Console Layout: 4-Slot Console	\$	incl
100. Front Base of Console: 120VAC	\$	600.00
101. Front of Console: Dual Cup Holder	\$	150.00
102. Rear of Console: Double Mapholder	\$	425.00
103. Chassis Rear Wall: 3 High Glove Box Holder	\$	250.00
104. Tremco Anti-Theft System	\$	550.00
	Chassis Interior Subtotal \$	3,550.00

Module Interior:

105. Protek Cushions	\$	incl
106. Cobalt Blue Interior	\$	incl
107. Powdercoated Aluminum Countertops	\$	incl
108. Safety Yellow Powdercoated Grab Rails	\$	200.00
109. Sentinel Disinfection System	\$	4,000.00
110. Stacked Cabinet with Medvault Opening and Refrigerator	\$	3,100.00
111. Medvault w/ Wifi	\$	3,150.00
112. Refrigerator Lock	\$	275.00
113. (2) Glove Box Holders on the Front Wall	\$	375.00
114. Location 1: 8 Switch panel	\$	incl



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115. Location 2: Single O2 Outlet	\$	incl
116. Location 3: Electric O2 panel with monitor	\$	2,000.00
117. Location 4: Volume Control Knob	\$	incl
118. Location 6: Suction	\$	incl
119. Location 7: Quad 120 VAC	\$	incl
120. Location 8: Blank	\$	incl
121. Location 9: Thermostat	\$	incl
122. Kussmaul USB at Action Wall	\$	250.00
123. Door Lock Switch at Action Wall	\$	150.00
124. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/Off/Low; Kussmaul USB; Unlock/Lock; Electric O2; Blank;	\$	incl
125. Sharps Container at Action Wall	\$	incl
126. Acrylic Holder at the Action Wall Cabinet	\$	incl
127. New 6pt Harness at the CPR Seat	\$	600.00
128. Acrylic Holder Aft CPR Seat	\$	incl
129. Genset Start/Stop Switch at Rear Doors	\$	incl
130. Rear Door Switch Layout : Acknowledge; Start/Stop Genset; Dump/Bypass (Suspension); Rear Load;	\$	incl
131. Two Seating Positions at the Squad Bench - 1 and 3	\$	incl
132. Harness Type for Seat Position 1: New 6pt Harness	\$	600.00
133. Harness Type for Seat Position 3: New 6pt Harness	\$	600.00
134. Acrylic Holder and Sharps at Squad Bench	\$	925.00
135. Triple Squad Bench Cabinet	\$	1,050.00
136. Trashcan With Lid at the Head of the Squad Bench	\$	incl
137. O2 Outlet Above the Front I/O	\$	incl
138. Door Forward Front I/O with Hospital Grade Power Strip with Lexan Doors	\$	incl
139. 3 High "D" Cylinder Holder in the Front I/O	\$	375.00
140. Duplex Outlet Above the Front I/O	\$	incl
141. Install Evergreen UV-C air and surface disinfection lamp in ceiling raceway with control unit in electrical compartment	\$	5,225.00
142. O2 Outlet in Ceiling Raceway	\$	375.00
143. IV Hanger on Ceiling Raceway	\$	incl
144. Overhead Grabrails on Both Sides	\$	250.00
145. IV Hanger on Squad Bench Ceiling	\$	incl



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146. Head knocker options: With Speakers only	\$	775.00
147. Stryker cot tower only (no antler and bar)	\$	incl
148. Floor Options: Customer Provided Stryker Power-LOAD - Gen 2	\$	1,925.00
149. Loncoin II Onyx Floor	\$	incl
150. Captain's Chair Type: Valor's Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,050.00
151. Module Heater : New	\$	1,000.00
152. Customer Provided Items Processing Fee	\$	275.00
	Module Interior Subtotal	\$ 29,525.00
153. Temporary Supply Chain Surcharge	\$	15,432.00



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Email this quote along with your PO
to Paul Brown at pbrown@frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Knapp Chevrolet.

Knapp Chevrolet
PO box 4179
Houston, TX 77210

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.



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TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).