

PROPOSAL QUOTE SHEET

**4802 N. Sam Houston Parkway West
Suite 500
Houston, TX 77086**

**281-983-9955 Phone
281-983-5599 Fax**



Cisco CSR 11 Upgrade - Hardware & Software						
Client:	City of Deer Park	Issue Date:	6/27/2018			
Client Address 1:	710 East San Augustine Street	Opportunity #:	OP119542			
Client Address 2:	.	Account Exec:	Marc Friedhoff			
Client City, State, Zip:	Deer Park, TX 77536		mfriedhoff@nwnit.com			
Attn:	Darly Denzer		281-433-6999			
Phone:	281-478-2033		DIR-TSO-2542			
email:	ddenzer@deerparktx.org	Version:	4.10			
Product Number	Description	Qty	List Price	Unit Price	Extended Price	
Section 1 - Hardware (Customer Owned OR NWN Owned [aaS]) and Software (CUSTOMER OWNED ONLY)						
Group Name: Library						
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$	1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$	1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$	-
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$	715.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$	-
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$	325.00
NIM-2FXSP	2-Port Network Interface Module - FXS, FXS-E and DID	1	500.00	\$325.00	\$	325.00
Group Name: City Hall						
BE6H-M5-K9	Cisco Business Edition 6000H (M5) Appliance, Export Restr SW	1	22,000.00	\$14,300.00	\$	14,300.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	0.00	\$0.00	\$	-
VMW-VS6-HYPPLS-K9	Embedded License, Cisco UC Virt. Hypervisor Plus 6.x (2-cpu)	1	0.00	\$0.00	\$	-
UCSC-PSU1-770W=	Redundant BE6K Server Power Supply - Cisco UCS 770W AC Power Supply for Rack Server	1	699.00	\$454.35	\$	454.35
CAB-9K12A-NA=	Power Cord for Redundant BE6K Server Power Supply, 125VAC 13A NEMA 5-15 Plug, North America	1	25.00	\$16.25	\$	16.25
C1-CISCO4331/K9	Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	1	3,300.00	\$2,145.00	\$	2,145.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	0.00	\$0.00	\$	-
C1AUPISR4330SK9	Cisco ONE Advanced UC Perpetual License ISR 4331	1	1,700.00	\$1,105.00	\$	1,105.00
SRST-EP	Cisco SRST - 1 SRST Endpoint License (E-Delivery Smart)	43	30.00	\$19.50	\$	838.50
NIM-1MFT-T1/E1	1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	1	1,430.00	\$929.50	\$	929.50
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$	1,105.00
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$	325.00
NIM-4FXSP	4-Port Network Interface Module - FXS, FXS-E and DID	1	1,000.00	\$650.00	\$	650.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$	-
SM-X-NIM-ADPTR	SM-X Adapter for one NIM module for Cisco 4000 Series ISR	1	500.00	\$325.00	\$	325.00
C1-CUBEE-STD	Cisco ONE license for CUBE Standard Single Session	15	80.00	\$52.00	\$	780.00
Group Name: Court/Theater						
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$	1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$	1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$	-
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$	715.00

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
NIM-4FXSP	4-Port Network Interface Module - FXS, FXS-E and DID	1	1,000.00	\$650.00	\$ 650.00
Group Name: Fire Station 3					
C1-CISCO4331/K9	Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	1	3,300.00	\$2,145.00	\$ 2,145.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	0.00	\$0.00	\$ -
C1AUPISR4330SK9	Cisco ONE Advanced UC Perpetual License ISR 4331	1	1,700.00	\$1,105.00	\$ 1,105.00
NIM-1MFT-T1/E1	1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	1	1,430.00	\$929.50	\$ 929.50
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
SM-X-NIM-ADPTR	SM-X Adapter for one NIM module for Cisco 4000 Series ISR	1	500.00	\$325.00	\$ 325.00
NIM-2FXSP	2-Port Network Interface Module - FXS, FXS-E and DID	1	500.00	\$325.00	\$ 325.00
C1-CUBEE-STD	Cisco ONE license for CUBE Standard Single Session	15	80.00	\$52.00	\$ 780.00
Group Name: Luella					
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$ 1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$ -
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$ 715.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
SRST-EP	Cisco SRST - 1 SRST Endpoint License (E-Delivery Smart)	7	30.00	\$19.50	\$ 136.50
VG202XM	Cisco VG202XM Analog Voice Gateway	1	795.00	\$516.75	\$ 516.75
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	0.00	\$0.00	\$ -
Group Name: Maxwell					
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$ 1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$ -
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$ 715.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
Group Name: Police Station					
BE6H-M5-K9	Cisco Business Edition 6000H (M5) Appliance, Export Restr SW	1	22,000.00	\$14,300.00	\$ 14,300.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	0.00	\$0.00	\$ -
VMW-VS6-HYPPLS-K9	Embedded License, Cisco UC Virt. Hypervisor Plus 6.x (2-cpu)	1	0.00	\$0.00	\$ -
UCSC-PSU1-770W=	Redundant BE6K Server Power Supply - Cisco UCS 770W AC Power Supply for Rack Server	1	699.00	\$454.35	\$ 454.35
CAB-9K12A-NA=	Power Cord for Redundant BE6K Server Power Supply, 125VAC 13A NEMA 5-15 Plug, North America	1	25.00	\$16.25	\$ 16.25
C1-CISCO4331/K9	Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	1	3,300.00	\$2,145.00	\$ 2,145.00

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	0.00	\$0.00	\$ -
C1AUPISR4330SK9	Cisco ONE Advanced UC Perpetual License ISR 4331	1	1,700.00	\$1,105.00	\$ 1,105.00
NIM-1MFT-T1/E1	1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	1	1,430.00	\$929.50	\$ 929.50
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
SM-X-NIM-ADPTR	SM-X Adapter for one NIM module for Cisco 4000 Series ISR	1	500.00	\$325.00	\$ 325.00
C1-CUBEE-STD	Cisco ONE license for CUBE Standard Single Session	15	80.00	\$52.00	\$ 780.00
PVDM4-32U64	PVDM4 32-channel to 64-channel factory upgrade	1	1,600.00	\$1,040.00	\$ 1,040.00
SRST-EP	Cisco SRST - 1 SRST Endpoint License (E-Delivery Smart)	66	30.00	\$19.50	\$ 1,287.00
NIM-4FXSP	4-Port Network Interface Module - FXS, FXS-E and DID	1	1,000.00	\$650.00	\$ 650.00
Group Name: Water Treatment					
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$ 1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$ -
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$ 715.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
Group Name: Waste Water Treatment					
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$ 1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$ -
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$ 715.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
NIM-2FXSP	2-Port Network Interface Module - FXS, FXS-E and DID	1	500.00	\$325.00	\$ 325.00
Group Name: Fire Station 2					
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$ 1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$ -
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$ 715.00
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
Group Name: Fire Station 1					
VG202XM	Cisco VG202XM Analog Voice Gateway	1	795.00	\$516.75	\$ 516.75
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	0.00	\$0.00	\$ -
Group Name: Community Center					
C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	1	1,995.00	\$1,296.75	\$ 1,296.75
PVDM4-32	32-channel DSP module	1	1,700.00	\$1,105.00	\$ 1,105.00
CAB-AC-C5	AC Power Cord, Type C5, US, Canada	1	0.00	\$0.00	\$ -
C1AUPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321	1	1,100.00	\$715.00	\$ 715.00

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
SISR4300UK9-168	Cisco ISR 4300 Series IOS XE Universal	1	0.00	\$0.00	\$ -
NIM-2FXO	2-port Network Interface Module - FXO (Universal)	1	500.00	\$325.00	\$ 325.00
NIM-2FXSP	2-Port Network Interface Module - FXS, FXS-E and DID	1	500.00	\$325.00	\$ 325.00
SRST-EP	Cisco SRST - 1 SRST Endpoint License (E-Delivery Smart)	7	30.00	\$19.50	\$ 136.50
Group Name: Licensing					
R-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level	1	0.00	\$0.00	\$ -
BE6K-SW-11.5	Business Edition 6000 v11.5 export restricted software	1	0.00	\$0.00	\$ -
BE6K-START-UWL35	BE6000 Starter Bundle with 35 UWL Standard Licenses	1	1,000.00	\$650.00	\$ 650.00
UCXN	Migrating from Unity Connection Standalone to CUWL	1	0.00	\$0.00	\$ -
UPG-6K-STD	BE6000 CUWL Standard - SW Upgrade	315	130.00	\$84.50	\$ 26,617.50
UC-8.X-OR-EARLIER	Version 8.x or Earlier	1	0.00	\$0.00	\$ -
BE6K-UCL-ESS	Cisco Business Edition 6000 - Essential User Connect License	4	40.00	\$26.00	\$ 104.00
BE6K-UCL-ENH	Cisco Business Edition 6000 - Enhanced User Connect License	4	210.00	\$136.50	\$ 546.00
EMRGNCY-RSPNDR	Emergency Responder Electronic or Physical Software Delivery	1	0.00	\$0.00	\$ -
ER-NEW-OR-ADDON	Not an upgrade	1	0.00	\$0.00	\$ -
ER11-USR-1	EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X SYSTEM	222	20.00	\$13.00	\$ 2,886.00
ER11.5-SW-K9	EMRGNCY RSPNDR 11.5 SW NEW	1	0.00	\$0.00	\$ -
Group Name: Phones					
CP-8841-K9=	Cisco IP Phone 8841	50	515.00	\$334.75	\$ 16,737.50
CP-8851-K9=	Cisco IP Phone 8851	5	615.00	\$399.75	\$ 1,998.75
CP-BEKEM=	Cisco IP Phone 8800 Key Expansion Module	5	490.00	\$318.50	\$ 1,592.50
Group Name: POE Switching					
WS-C2960X-24PS-L	Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base	3	3,195.00	\$2,076.75	\$ 6,230.25
CAB-16AWG-AC	AC Power cord, 16AWG	3	0.00	\$0.00	\$ -
WS-C3650-48PS-L	Cisco Catalyst 3650 48 Port PoE 4x1G Uplink LAN Base	1	7,600.00	\$4,940.00	\$ 4,940.00
CAB-TA-NA	North America AC Type A Power Cable	2	0.00	\$0.00	\$ -
PWR-C2-640WAC/2	640W AC Config 2 Secondary Power Supply	1	1,200.00	\$780.00	\$ 780.00
PWR-RPS2300	Cisco Redundant Power System 2300 and Blower, No Power Supply	1	1,200.00	\$780.00	\$ 780.00
CAB-L620P-C13-US	Power Cord, 250VAC, 15A, NEMA L6-20 to C13, US	2	0.00	\$0.00	\$ -
CAB-RPS2300-E	RPS Cable for Cat 3K-E, 2960 PoE Switches and ISR G2 Routers	1	0.00	\$0.00	\$ -
C3K-PWR-1150WAC	Catalyst 3750-E / 3560-E 1150WAC power supply	2	1,495.00	\$971.75	\$ 1,943.50
CAB-RPS2300-E=	Spare RPS Cable for Cat 3K-E, 2960 PoE Switches and ISR G2	2	150.00	\$97.50	\$ 195.00
Group Name: IP Paging					
WL-SPKR-22-INF-1	Wahsega One-Classroom 2x2 Ceiling Speaker with InformaCast and SIP	4	\$349.00	\$314.10	\$ 1,256.40
				\$0.00	\$ -
				\$0.00	\$ -
				\$0.00	\$ -
NWN Delivery		0	\$0.00	\$0.00	\$ -
Section 1 Hardware & Software Subtotal					\$ 151,873.10
Section 2 - Annual Manufacturing Maintenance OR Software as a Service (SaaS) - [Microsoft / VMware / Citrix]					
IF SELLING aaS, ALL					
Group Name: Library					

PROPOSAL QUOTE SHEET

Product Number	Description	Qty	List Price	Unit Price	Extended Price
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
Group Name: City Hall					
CON-SNT-BE6HM5K9	SNTC-8X5XNBD Cisco Business Edition 6000H (M5) Applia Start Date 01-Aug-2018 End Date 22-Nov-2019	1	477.69	\$410.81	\$ 410.81
CON-SNT-C14331K9	SNTC-8X5XNBD C1 ISR 4331 (2GE,2NIM,1SM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	346.45	\$297.95	\$ 297.95
CON-ECMU-C1A4330S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4331 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	356.95	\$306.98	\$ 306.98
CON-ECMU-SRSTGTEP	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License Start Date 01-Aug-2018 End Date 22-Nov-2019	43	5.25	\$4.52	\$ 194.36
CON-ECMU-C1CUBEES	SWSS UPGRADES Cisco ONE license for CUBE Standard Si Start Date 01-Aug-2018 End Date 22-Nov-2019	15	17.06	\$14.67	\$ 220.05
Group Name: Court/Theater					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
Group Name: Fire Station 3					
CON-SNT-C14331K9	SNTC-8X5XNBD C1 ISR 4331 (2GE,2NIM,1SM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	346.45	\$297.95	\$ 297.95
CON-ECMU-C1A4330S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4331 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	356.95	\$306.98	\$ 306.98
CON-ECMU-C1CUBEES	SWSS UPGRADES Cisco ONE license for CUBE Standard Si Start Date 01-Aug-2018 End Date 22-Nov-2019	15	17.06	\$14.67	\$ 220.05
Group Name: Luella					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1F4320S	SWSS UPGRADES C1 Foundation Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	388.45	\$334.07	\$ 334.07
CON-ECMU-SRSTGTEP	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License Start Date 01-Aug-2018 End Date 22-Nov-2019	7	5.25	\$4.52	\$ 31.64
CON-SU1-VG202XM	IPS SVC, AR NBD Cisco VG202XM Analog Start Date 01-Aug-2018 End Date 22-Nov-2019	1	187.66	\$161.39	\$ 161.39
Group Name: Maxwell					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
Group Name: Police Station					
CON-SNT-BE6HM5K9	SNTC-8X5XNBD Cisco Business Edition 6000H (M5) Applia Start Date 01-Aug-2018 End Date 22-Nov-2019	1	477.69	\$410.81	\$ 410.81

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
CON-SNT-C14331K9	SNTC-8X5XNBD C1 ISR 4331 (2GE,2NIM,1SM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	346.45	\$297.95	\$ 297.95
CON-ECMU-C1A4330S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4331 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	356.95	\$306.98	\$ 306.98
CON-ECMU-C1CUBEES	SWSS UPGRADES Cisco ONE license for CUBE Standard Si Start Date 01-Aug-2018 End Date 22-Nov-2019	15	17.06	\$14.67	\$ 220.05
CON-ECMU-SRSTGTGP	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License Start Date 01-Aug-2018 End Date 22-Nov-2019	66	5.25	\$4.52	\$ 298.32
Group Name: Water Treatment					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
Group Name: Waste Water Treatment					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
Group Name: Fire Station 2					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
Group Name: Fire Station 4					
CON-SU1-VG202XM	IPS SVC, AR NBD Cisco VG202XM Analog Start Date 01-Aug-2018 End Date 22-Nov-2019	1	187.66	\$161.39	\$ 161.39
Group Name: Community Center					
CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Start Date 01-Aug-2018 End Date 22-Nov-2019	1	209.97	\$180.57	\$ 180.57
CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63
CON-ECMU-SRSTGTGP	SWSS UPGRADES Cisco SRST - 1 SRST Endpoint License Start Date 01-Aug-2018 End Date 22-Nov-2019	7	5.25	\$4.52	\$ 31.64
Group Name: Licensing					
CON-ECMU-RCBE6KK	SWSS UPGRADES Cisco Business Editi Start Date 01-Aug-2018 End Date 22-Nov-2019	1	0.00	\$0.00	\$ -
CON-ECMU-BE11WXUR	SWSS UPGRADES BE6000 v11 UWL Standard Starter licenses Start Date 01-Aug-2018 End Date 22-Nov-2019	1	656.16	\$564.30	\$ 564.30
CON-ECMU-UCM11STD	SWSS UPGRADES BE6000 UCM v11 CUWL Start Date 01-Aug-2018 End Date 22-Nov-2019	286	51.18	\$44.01	\$ 12,586.86
CON-ECMU-UCMENHUC	SWSS UPGRADES BE6K UCM 10X Enhance Start Date 01-Aug-2018 End Date 22-Nov-2019	4	31.50	\$27.09	\$ 108.36
CON-ECMU-UCMESSUC	SWSS UPGRADES BE6K UCM 10X Essenti Start Date 01-Aug-2018 End Date 22-Nov-2019	4	6.56	\$5.64	\$ 22.56
CON-ECMU-EMRGNCY	SWSS UPGRADES EMRGNCY RSPNDR Start Date 01-Aug-2018 End Date 22-Nov-2019	1	0.00	\$0.00	\$ -
CON-ECMU-ER11USR1	SWSS UPGRADES EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X Start Date 01-Aug-2018 End Date 22-Nov-2019	312	2.62	\$2.25	\$ 702.00
Group Name: POE Switching					

PROPOSAL QUOTE SHEET

Product Number	Description	Qty	List Price	Unit Price	Extended Price
CON-SNT-WSC224SL	SNTC-8X5XNBD Catalyst 2960-X 24 G Start Date 01-Aug-2018 End Date 22-Nov-2019	3	263.78	\$226.85	\$ 680.55
CON-SNT-WS6548SL	SNTC-8X5XNBD Cisco Catalyst 3650 48 Port PoE 4x1G Upl Start Date 01-Aug-2018 End Date 22-Nov-2019	1	628.61	\$540.60	\$ 540.60
CON-SNT-RPS2300	SNTC-8X5XNBD PWR-RPS2300 Start Date 01-Aug-2018 End Date 22-Nov-2019	1	230.97	\$198.63	\$ 198.63

Group Name: POE
Switching and IP Paging

[illegible]

Section 2 Annual Maintenance & SaaS Subtotal	\$	23,423.20
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Section 3 - Professional Services

NWN Professional Services, as defined in the related Statement of Work Proposal	\$ 52,600.00
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NBlock	Pre-paid funds on account for Product or Services purchases	\$	-
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Section 4 - Optional Products & Services

[illegible]

Subtotal, Optional Items:	\$ -
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Annual Managed Services/nCare Option:

Note: a signed nCare contract is required to establish new services

Subtotals

Hardware and Software Subtotal:	\$	151,873.10
Manufacturer's Maintenance Subtotal:	\$	23,423.20
nCare Managed Services Subtotal:	\$	-
nCare Enablement Fee Subtotal:	\$	-
Professional Services Subtotal:	\$	52,600.00
Optional Products & Services Subtotal:	\$	-
Total Project Investment	\$	227,896.30

Total Project Investment	\$	227,896.30
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Estimated Taxes

Estimated Shipping

Estimated Tax on Shipping (TX Only)

Signature: _____

Print Name: _____

Title: _____

Date: _____

Total Project Investment including Taxes & Shipping	\$ 227,896.30
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PROPOSAL QUOTE SHEET

Product Number	Description	Qty	List Price	Unit Price	Extended Price
Terms & Conditions					
This quote is valid for 30 days from date of issue. Applicable taxes & freight charges will be applied to the final invoice. All other Terms and Conditions are included in the Master Services Agreement or Proposal document. NWN will invoice customer for hardware, software and maintenance upon shipment from Original Equipment Manufacturer.					