

Please See Detail Breakdown
on Following Pages

Description: RecTrac Software as a Service
Prepared For: City of Deer Park Parks & Recreation, Deer Park, TX
Contact Name: Nicki Garvis, Marketing/Tech Coordinator
Contact Email: ngarvis@deerparktx.org
Approved By: John Willey, VP Sales (johnw@vermontsystems.com)

Phone Number: (281)478-2066
Fax Number:
Quote Date: 03/20/2018

Description	Purchase Price	Annual Maint/Svs	Estimated Shipping*	Total Price
SaaS RecTrac/WebTrac/PayTrac/Hosted - Workgroup				
SaaS1 RecTrac/WebTrac/PayTrac/Host	\$0.00	\$26,100.00	\$0.00	\$26,100.00
Support Services - Training & Expenses	\$31,008.00	\$0.00	\$0.00	\$31,008.00
Total SaaS RecTrac/WebTrac/PayTrac/Hosted:	\$31,008.00	\$26,100.00	\$0.00	\$57,108.00

ID Systems - Workgroup Multi-User Software

ID Card Hardware	\$2,380.00	\$0.00	\$60.00	\$2,440.00 • 2
Total ID Systems:	\$2,380.00	\$0.00	\$60.00	\$2,440.00

Hardware - (VSI Qualified)

Printers Receipt	\$370.00	\$0.00	\$40.00	\$410.00 • 12
Cash Drawers	\$460.00	\$0.00	\$48.00	\$508.00 • 12
Barcode Readers	\$335.00	\$0.00	\$13.00	\$348.00 • 12
Payment Card Readers	\$895.00	\$0.00	\$16.00	\$911.00 • 2
Total Hardware:	\$2,060.00	\$0.00	\$117.00	\$2,177.00

VSI TOTALS

SaaS1 RecTrac/WebTrac/PayTrac/Host	\$0.00	\$26,100.00	\$0.00	\$26,100.00
Printers Receipt	\$370.00	\$0.00	\$40.00	\$410.00
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ID Card Hardware	\$2,380.00	\$0.00	\$60.00	\$2,440.00
Barcode Readers	\$335.00	\$0.00	\$13.00	\$348.00
Payment Card Readers	\$895.00	\$0.00	\$16.00	\$911.00
Support Services - Training & Expenses	\$31,008.00	\$0.00	\$0.00	\$31,008.00
Grand Totals:	\$35,448.00	\$26,100.00	\$177.00	\$61,725.00

* NOTE: Shipping is FOB - Origin

(Plus Tax Where Applicable / Includes Shipping FOB - Origin)

SOFTWARE as a SERVICE (SaaS) TOTALS

Cost to Go Live!	\$37,800.00	(Includes Training, Hardware/Shipping, and First Monthly SaaS fee)
Monthly SaaS Fee	\$2,175.00	
Total First Year Costs	\$61,725.00	
Total Year 2+	\$26,100.00	

+ 2440 - ID Card Hardware
+ 4510 - Receipt Printers
+ 5588 - Cash Drawers
+ 3828 - Bar Code Readers
+ 22775 - Credit Card Readers

\$39,141 + 61,725 = \$100,866



SaaS RecTrac/WebTrac/PayTrac/Hosted Workgroup

VSI Quote Number: 68369

Please Review Notes on Last Page
Software Pricing Is Valid For 120 Days
Hardware Pricing Is Subject to Change

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Qty	Unit	Description	Unit Price	Extended Price	Annual Maint/Svs
<u>SaaS1 RecTrac/WebTrac/PayTrac/Host</u>					
1	Each	SaaS Monthly-7 Module/RecTrac 25 Users, Silver Hosting (VS-WG2-4MODULE)	\$2,125.00	\$2,125.00	\$25,500.00 1
1	Each	SaaS Monthly Interface Add-On Fee - G/L Interface (VS-WG-ADDON)	\$50.00	\$50.00	\$600.00
Total SaaS1 RecTrac/WebTrac/PayTrac/Host:				\$2,175.00	\$26,100.00
<u>SaaS1 Modules and Add-ons</u>					
1	Each	Activity Registration (VS-SS-RT-AR)	\$0.00	\$0.00	\$0.00
1	Each	Facility Reservations (VS-SS-RT-FR)	\$0.00	\$0.00	\$0.00
1	Each	Pass Management (VS-SS-RT-PM)	\$0.00	\$0.00	\$0.00
1	Each	Point of Sale/Inventory/Tickets (VS-SS-RT-PS)	\$0.00	\$0.00	\$0.00
1	Each	Venue Ticketing (VS-SS-RT-VU)	\$0.00	\$0.00	\$0.00
1	Each	League Scheduling (VS-SS-RT-LS)	\$0.00	\$0.00	\$0.00
1	Each	Trip Reservations (VS-SS-RT-TP)	\$0.00	\$0.00	\$0.00
1	Each	Incident Reporting (VS-SS-RT-IR)	\$0.00	\$0.00	\$0.00
1	Each	System Administration (VS-SS-RT-SA)	\$0.00	\$0.00	\$0.00
1	Each	General Ledger Interface (VS-SS-IN-GL)	\$0.00	\$0.00	\$0.00
Total SaaS1 Modules and Add-ons:				\$0.00	\$0.00
<u>Support Services - Training & Expenses</u>					
20	Day(s)	Installation/Training, Municipal, On-Site/Day (X-S-TNG-01)	\$770.00	\$15,400.00	\$0.00
4	Day(s)	Travel Time (X-S-TNG-09)	\$385.00	\$1,540.00	\$0.00
28	Each	Travel Expenses (estimated - pay actual only) (X-X-EXP)	\$280.00	\$7,840.00	\$0.00 2
28	Each	Expense Meals Per Diem (X-X-MLS-PDIEM)	\$51.00	\$1,428.00	\$0.00 3
4	Each	Expense Airfare (estimated-pay actual only) (X-X-AIR)	\$1,200.00	\$4,800.00	\$0.00
Total Support Services - Training & Expenses:				\$31,008.00	\$0.00
Total Software, Hardware and Support Services				\$31,008.00	\$26,100.00
Grand Total - SaaS RecTrac/WebTrac/PayTrac/Hosted:				\$57,108.00	
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ID Systems Workgroup Multi-User Software
Pass Management Photo/Plastic Photo ID Card System
VSI Quote Number: 68369
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Qty	Unit	Description	Unit Price	Extended Price	Estimated Shipping*	Annual Maint/Sys
ID Card Hardware						
1	Each	Polaroid P3500s ID Card Printer Cover (H-PID-PL-11-X-CV)	\$35.00	\$35.00	\$4.00	\$0.00
1	Each	P3500s 1-Side ID Card Printer, Ethernet/USB 18spc (H-PID-PL-11)	\$1,750.00	\$1,750.00	\$21.00	\$0.00 4
2	Each	P3500s/P5500/P3000/P4000 Color Ribbon 500 C/R (S-PID-PL-13)	\$175.00	\$350.00	\$12.00	\$0.00 5
1	Each	Logitech C920 Webcam, HD 1920x1080p, AutoFocus (H-PID-LT-01)	\$105.00	\$105.00	\$12.00	\$0.00 6
1	Each	Tripod Stand for Camera, Adjustable (H-PID-MS-01-ST)	\$30.00	\$30.00	\$5.00	\$0.00 7
1	Each	Blank White PVC Cards- 30Mil (1000 each) (PID-PVC-C-30)	\$110.00	\$110.00	\$6.00	\$0.00
Total ID Card Hardware:				\$2,380.00	\$60.00	\$0.00

Total Software, Hardware and Support Services			\$2,380.00	\$60.00	\$0.00
Grand Total - ID Systems:				\$2,440.00	
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Hardware (VSI Qualified)
VSI Quote Number: 68369
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Qty	Unit	Description	Unit Price	Extended Price	Estimated Shipping*	Annual Maint/Svs
<u>Printers Receipt</u>						
1	Each	Star TSP143IIU, 40 col Thermal, USB, Cutter (H-PRT-ST-05-U-B)	\$265.00	\$265.00	\$13.00	\$0.00 8
1	Each	Drawer 1 Cable for Epson & Star Printer (H-DRW-MM-X-CB1-EPST)	\$10.00	\$10.00	\$3.00	\$0.00
1	Each	Thermal Receipt Paper, 1 Ply, 50 Rolls/Case (S-PRT-IT-THB-01)	\$95.00	\$95.00	\$24.00	\$0.00 9
Total Printers Receipt:				\$370.00	\$40.00	\$0.00
<u>Cash Drawers</u>						
1	Each	Advantage 18Wx16.7D,Smart,USB/Ser Em,Black,No Bell (H-DRW-MM-28-U-BK)	\$285.00	\$285.00	\$24.00	\$0.00 10
1	Each	MMF Advantage 17.4Wx18.7D Dumb Drw Paint Front Blk (H-DRW-MM-11-D-BK)	\$175.00	\$175.00	\$24.00	\$0.00
Total Cash Drawers:				\$460.00	\$48.00	\$0.00
<u>Barcode Readers</u>						
1	Each	Honeywell MK7580G 1D/2D Genesis Imager, USB Cable (H-BCR-HY-10)	\$335.00	\$335.00	\$13.00	\$0.00 11
1	Each	MK7580 Custom Configuration for VSI software (H-BCR-HY-11-X-C)	\$0.00	\$0.00	\$0.00	\$0.00 12
Total Barcode Readers:				\$335.00	\$13.00	\$0.00
<u>Payment Card Readers</u>						
1	Each	Cardconnect Ingenico ISC250 Pinpad Reader, SigCap (H-PIN-IG-250)	\$895.00	\$895.00	\$16.00	\$0.00 13
Total Payment Card Readers:				\$895.00	\$16.00	\$0.00
Total Software, Hardware and Support Services				\$2,060.00	\$117.00	\$0.00
Grand Total - Hardware:					\$2,177.00	
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- 1 SaaS monthly fee includes selected RecTrac and WebTrac application software modules, RecTrac System Administration and Incident Reporting modules, Mobile WebTrac, Pass Management ID Integration, up to 12 concurrent RecTrac users, Progress OpenEdge RDBMS, PayTrac payment card interface, WebTrac Stylesheet, Premium Splash Page, & Agents, and Silver Level Hosting Services.

It does NOT include VSI Add-ons such as GL Interface, Activity Custom Brochure, Field Lighting interfaces. Those will be added as a separate line items, if applicable.

- 2 The included expenses are ESTIMATED for airfare, lodging, parking, tolls, and rental vehicle (for non-flying trips, car rental can be more due to tolls and gasoline usage). Actual expenses are billed after each trip. For states with Cashless Tolls, there may be a delay in billing these charges as we sometimes don't get these bills from the car rental companies until weeks after a trip is complete.

Meals are listed separately.

- 3 The Meal Per Diem rate is based on the GSA/DOD rates for your location.
- 4 P3500 S 1-Side Plastic ID Card Printer, 18cps Color/5cps Mono, Ethernet/USB, Windows XP/Vista/W7/W10 Server 2008/2012. P3500S Energy Star printer includes USB Cable, PS, 3-Year Swap Out Parts & Labor Warranty Service including Printhead. 4th year warranty does not include the Printhead and motherboard. Annual Servicing/Cleaning and Hot Swap program for those customers purchasing ID card supplies through VSI.
- 5 RI-PO-3-0100 P3500S/P3000/P4000 Color Ribbon, 500 Cards Per Ribbon YMCK-T (If P5500 250 Color Front/250 Color Back) Each Polaroid ribbon includes a Cleaning Roller, Cleaning Card, and Snap Swab. Visible Light and Infrared bar code readers read bar codes printed with YMCKO ribbons.
- 6 Logitech C920 HD Pro Webcam, HD 1080p up to 1920x1080, HD 720p up to 1280x720p, Wide 78° View, Glass Autofocus Lens, USB 2.0/USB 3.0 Ready, Windows 7/8, UVC H.264 Compliant, Tripod Mountable, 2-Year Warranty.
- 7 Works with Lifecam and Logitech camera.
- 8 Includes power supply, power cord, auto cutter and cable. Wall mountable.
- 9 Thermal Receipt Paper, 1 Ply, 50 Roll/Case for Star, Epson, & Ithaca receipt printers.
- 10 This drawer is USB with a Serial Emulation. A straight USB drawer will not work with RecTrac.
- 11 Honeywell MK7580G-2 Genesis Bar Code Imager USB Kit, 1D/2D, PDF17, Gray, Type A 3M Cable (9.5' - Cbl-500-300-S00)), Power Supply, EasyID Software, Documentation, and VSI Custom Configuration. USB keyboard emulation is standard with optional Serial or Parallel emulation. Standard keyboard emulation used to connect reader to dedicated computer. This scanner can be used for RecTrac Background Visit Check-in by configuring it for Serial Emulation using the same USB cable. This enable the computer to be used for other functions, while it is also being used to scan visitor ID cards.
- 12 Custom Configuration for VSI application software, so plug and play out of the box.
- 13 Ingenico ISC250 Credit Card/Pinpad Debit Card Reader, PCI 4.X, 4.3" Color Display, 32-bit ARM 9 Processor, 64 SD/128 Flash, Stylus, PCT PTS 3.0 and 4.0, EMV Level 1, Triple DES, SRED, Speaker, Trk123 Magstripe Reader, Smart Card Reader, Signature Capture, CTLS (Contactless) Reader, USB/Ethernet, Remote Inject Encryption, Telium 2 Application, 1-Year Depot Warranty.

These readers will be purchased through the gateway. They are priced here for budgeting purposes.